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1
                IN THE UNITED STATES DISTRICT COURT
                 FOR THE EASTERN DISTRICT OF TEXAS
 2
                         MARSHALL DIVISION
 3
   SOLAS OLED LTD.,
                                  ) (
                                       CIVIL ACTION NO.
                                       2:19-CV-152-JRG
                                  ) (
 4
        PLAINTIFF,
                                  ) (
                                  ) (
 5
        VS.
                                  ) (
                                  ) (
 6
   SAMSUNG DISPLAY CO., LTD.,
                                 ) (
                                 ) ( MARSHALL, TEXAS
   SAMSUNG ELECTRONICS CO.,
7
   LTD., SAMSUNG ELECTRONICS )( MARCH 5, 2021
   AMERICA, INC.,
                                 ) ( 8:23 A.M. - 5:26 P.M.
 8
                                  ) (
         DEFENDANTS.
                                  ) (
 9
10
                      TRANSCRIPT OF JURY TRIAL
11
            BEFORE THE HONORABLE JUDGE RODNEY GILSTRAP
12
                 UNITED STATES CHIEF DISTRICT JUDGE
13
14
  APPEARANCES:
15
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16
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17
   COURT REPORTER:
18
                       Ms. Shelly Holmes, CSR, TCRR
                       Official Court Reporter
19
                       United States District Court
                       Eastern District of Texas
20
                       Marshall Division
                       100 E. Houston
21
                       Marshall, Texas 75670
                       (903) 923-7464
22
23
    (Proceedings recorded by mechanical stenography, transcript
24
   produced on a CAT system.)
25
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PROCEEDINGS
         1
                    (Jury out.)
08:23:44
         2
                    COURT SECURITY OFFICER: All rise.
08:23:44
         3
08:23:45
                    THE COURT: Be seated, please.
         4
                    Are the parties prepared to read into the record
08:24:12
         5
            those items from the list of pre-admitted exhibits used
08:24:18
        7
            during yesterday's portion of the trial?
08:24:22
08:24:24
         8
                    MS. HENRY: Good morning, Your Honor. Plaintiff
            did not use any exhibits yesterday that had not already
08:24:30
            been entered into the record. So we do not have a list to
08:24:34
        10
           read this morning.
08:24:38
        11
                    THE COURT: All right. Is there something to
08:24:38
       12
           offer from Defendants?
08:24:40
       13
                    MR. HILL: Good morning, Your Honor. Yes.
08:24:41
       14
       15
           Defendants have a number of exhibits to read into the
08:24:41
08:24:45
       16
            record.
                    DTX-1, DTX-2, 3, 110, 163, 167, 169, 327, 328,
08:24:45
       17
            471, 633, 669, 677, 699, 706, 710, 719, 732, 740, 749, 775,
       18
08:24:59
            789, 805, 989, 993, 995, 997, 998, 999, 1045, 1046, 1047,
08:25:19
       19
            1048, 1049, 1050, 1306, 1307, 1311, 1572, 1573, 1574, 1575,
08:25:39
       20
            1576, and 1577.
08:25:58
       21
08:26:01
        22
                    THE COURT: Thank you, Mr. Hill.
08:26:06 23
                    Is there any objection, Ms. Henry, from Plaintiff?
08:26:11 24
                    MS. HENRY: No objection, Your Honor.
08:26:13 25
                    THE COURT: Thank you, counsel.
```

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Plaintiff -- excuse me, Defendant, who do you
08:26:13
         1
          intend as your next witness?
08:26:15
         2
                    MR. LERNER: Mr. Yongseog Kim of Samsung Display.
08:26:17
         3
                    THE COURT: And he'll be examined with the aid of
08:26:22
            the same interpreter that we used with the last
08:26:26
08:26:30
           non-English-speaking witness?
        7
                    MR. LERNER: Yes, Your Honor.
08:26:31
08:26:31
                    THE COURT: Both the witness and the interpreter
         8
           are present and available?
08:26:35
                    MR. LERNER: They should be, yes.
08:26:35
       10
08:26:36
                    MR. FENSTER: Your Honor, may I ask for leave to
       11
08:26:38 12 be excused from the counsel table this morning?
08:26:40
       13
                    THE COURT: Yes, Mr. Fenster, as I've previously
08:26:45
       14
           given leave to Mr. Haslam.
08:26:48 15
                    MR. FENSTER: Thank you.
                    THE COURT: All right. Let's bring in the jury.
08:26:50 16
                    COURT SECURITY OFFICER: All rise.
08:26:52 17
08:26:53 18
                    (Jury in.)
                    THE COURT: Good morning, ladies and gentlemen.
08:26:54 19
08:27:17 20
          Welcome back. Please have a seat.
08:27:19 21
                    Defendants, call your next witness.
                    MR. LERNER: Your Honor, Defendants call
       22
08:27:24
08:27:28 23 Mr. Yongseog Kim of Samsung Display.
                    THE COURT: All right. If the witness will come
08:27:31 24
           forward along with the interpreter.
08:27:32 25
```

08:27:34	1	Ladies and gentlemen, this witness will testify
08:27:36	2	using the aid of an interpreter. As with an earlier
08:27:40	3	witness you've already seen in the trial, we're using the
08:27:43	4	same interpreter who's previously been sworn.
08:27:45	5	(Witness sworn.)
08:29:44	6	MR. LERNER: Your Honor, may we approach?
08:29:48	7	THE COURT: You may pass out the binders.
08:29:51	8	All right. Mr. Lerner, you may proceed.
08:29:54	9	MR. LERNER: Thank you, Your Honor.
08:29:54	10	YONGSEOG KIM, DEFENDANT'S WITNESS, SWORN
08:29:54	11	(INTERPRETED)
08:29:54	12	DIRECT EXAMINATION
08:29:58	13	BY MR. LERNER:
08:29:58	14	Q. Mr. Kim, will you please introduce yourself to the
08:30:02	15	jury?
08:30:03	16	A. Good morning, everyone. My name is Yongseog Kim, and I
08:30:13	17	am working at IP, or Internet Protocol, team at Samsung
08:30:17	18	Display.
08:30:17	19	Q. How long you have worked at Samsung Display?
08:30:28	20	A. Including the time that I spent at a former entity
08:30:32	21	called SDI, it has been 17 years.
08:30:35	22	THE COURT: Let me ask if the interpreter will
08:30:37	23	move the mic between you and the witness, and if you'll
08:30:40	24	speak into the mic
08:30:41	25	THE INTERPRETER: Oh, okay, sir.

```
THE COURT: -- when you give the English
08:30:43
        1
        2 translation, please. Thank you.
08:30:45
                    Please ask your next witness, counsel.
08:30:49
        3
                    MR. LERNER: Thank you, Your Honor.
08:30:52
           Q. (By Mr. Lerner) As part of your role at Samsung
08:30:55
        5
08:30:57
           Display, have you been involved in licensing?
        7
           A. Yes.
08:30:59
           Q. Does Samsung Display have patents of its own?
08:31:03
        8
           A. Yes.
08:31:06
           Q. Has Samsung Display licensed any of its patents to
08:31:10 10
08:31:14 12 A. Yes.
08:31:21 13
           Q. Does Samsung Display respect the patents of other
08:31:24 14 companies?
08:31:26 15
           A. Yes, of course.
           Q. Has Samsung Display licensed any patents from other
08:31:31 16
           companies that relate to OLEDs?
08:31:36 17
           A. Yes.
08:31:39
       18
                    MR. LERNER: Your Honor, we move to seal the
08:31:47 19
08:31:49 20 | courtroom to move into confidential information.
08:31:52 21
                    THE COURT: Based on counsel's request, I'll order
08:31:54
      22
           the courtroom sealed and direct that anyone present who is
08:31:58 23
           not subject to the protective order in this case should
08:32:00 24
           excuse themselves and remain outside the courtroom until
          it's reopened and unsealed.
08:32:03 25
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08:32:06
         1
                     (Courtroom sealed.)
08:32:06
                     (This portion of the transcript is sealed
         2
                     and filed under separate cover as
08:32:06
         3
                     Sealed Portion No. 20.)
08:32:06
         4
                     (Courtroom unsealed.)
09:59:46
         5
                     THE COURT: And having ordered the courtroom
09:59:46
         6
            unsealed, the ladies and gentlemen of the jury are excused
09:59:50 7
           for recess.
09:59:52
        8
                     COURT SECURITY OFFICER: All rise.
09:59:53
         9
09:59:54 10
                     (Jury out.)
                     THE COURT: The Court stands in recess.
09:59:54 11
10:11:45 12
                     (Recess.)
10:11:50 13
                     (Jury out.)
                     COURT SECURITY OFFICER: All rise.
10:11:50 14
10:11:51 15
                     THE COURT: Be seated, please.
                     Defendants, are you prepared to call your next
10:12:08 16
10:12:15 17 | witness?
                     MS. SMITH: We are, Your Honor.
10:12:16 18
                     THE COURT: All right. Let's bring in the jury,
10:12:18 19
10:12:20 20 | please, Mr. Johnston.
                    COURT SECURITY OFFICER: All rise.
10:12:31 21
10:12:33 22
                     (Jury in.)
10:12:36 23
                     THE COURT: I said 10 minutes. It's 12 minutes.
10:12:58 24 | It's pretty close.
10:12:59 25
                    Y'all have a seat.
```

```
Defendants, call your next witness.
10:13:01
         1
                    MS. SMITH: Your Honor, Defendants call Mr. Chris
10:13:03
         2
10:13:08 3 | Martinez.
                    THE COURT: All right. Mr. Martinez, if you'll
10:13:09
           come forward and be sworn by Ms. Brunson, our courtroom
10:13:12
           deputy.
10:13:18
10:13:18 7
                    (Witness sworn.)
                    THE COURT: Please come around, sir. Have a seat
10:13:19
         8
       9 at the witness stand.
10:13:28
                    MS. SMITH: Your Honor, may I approach and pass
10:13:30 10
10:13:31 11 out some binders?
10:13:32 12
                    THE COURT: Yes.
10:13:33 13
                   MS. SMITH: Thank you.
10:13:58 14
                    THE COURT: Ms. Smith, you may proceed with your
10:14:00 15 direct examination.
                    MS. SMITH: May it please the Court.
10:14:02 16
                 CHRISTOPHER MARTINEZ, DEFENDANTS' WITNESS, SWORN
10:14:02 17
                                 DIRECT EXAMINATION
10:14:02 18
10:14:03 19 BY MS. SMITH:
10:14:03 20
           Q. Good morning, Mr. Martinez.
10:14:05 21
           A. Good morning.
10:14:06 22 Q. If you would, introduce yourself to the Court and the
10:14:09 23 | jurors, please.
10:14:11 24 A. Certainly. My name is Christopher Martinez. I am an
10:14:16 25 Austin resident. I've been in Texas for 21 years in that
```

- area. I am a partner with the StoneTurn Group. 10:14:19 1
- Q. And you say you're a partner at the StoneTurn Group. 10:14:24
- What does the StoneTurn Group do? 10:14:27
- A. So we are a sort of financial and economic consulting 10:14:28
- company. We help, and in particular, I help companies 10:14:35
- 10:14:39 value their intellectual property, including their patents,
- as well as deal with licensing and, obviously, do the work 10:14:42 7
- 10:14:46 that you've seen me do here today as an expert witness.
- 10:14:51 MS. SMITH: Mr. Beall, if I could have you queue
- up the slide deck, please. Thank you, sir. 10:14:54 10
- 10:14:57 Q. (By Ms. Smith) Mr. Martinez, can you tell the jury a 11
- little bit about your educational background? 10:15:00 12
- 13 A. Certainly. I have a degree in quantitative economics 10:15:01
- from Stanford University. I also have a Master's of 10:15:06 14
- business administration with a concentration in finance and 10:15:09 15
- accounting from UCLA. 10:15:14 16
- Q. And do you also have any certifications that might be 10:15:16 17
- relevant to your work that you've done here, to tell to the 10:15:20 18
- 10:15:21 19 jury today?
- 10:15:21 20 A. Yes, I do. I'm a certified public accountant, but
- 10:15:26 21 please don't ask me any tax questions there. I'm a
- 10:15:29 22 certified licensing professional. I'm also a certified
- 10:15:32 23 patent valuation analyst.
- 10:15:33 24 Q. Now, Mr. Martinez, when Plaintiff's counsel was
- visiting with Mr. Dell, we saw a picture of a hypothetical 10:15:37 25

```
negotiation table. Do you remember that?
10:15:41
            A. I do, yes.
10:15:41
            Q. Have you actually been at that table in real life?
10:15:42
         3
10:15:46
            A. Yes, I have.
            Q. And when -- how did you find yourself at that table?
10:15:47
         5
            A. So before I founded the StoneTurn Group about 14 -- or
10:15:50
            17 years ago now, I was vice president and executive
10:15:54
        7
10:15:59
            director of SBC Knowledge Ventures.
         8
                     SBC, as some of you might know, is the phone
10:16:02
            company, Southwestern Bell. They've now changed their name
10:16:05
        10
10:16:10
            to AT&T. But in the capacity as the vice president of that
        11
10:16:14
        12
            entity, I was responsible for negotiating licenses both to
10:16:20
       13
            acquire rights to patents for the enterprise as well as to
            license out SBC's patents to other entities.
10:16:24
       14
10:16:29
       15
            Q. You do a lot of deals at that table?
            A. I do dozens of deals, yes.
10:16:32
            Q. And when a deal was made at a table, who signed on the
10:16:34
       17
            line executing the license?
10:16:38
       18
            A. Yeah, I was always looking for someone else to sign,
10:16:39
       19
10:16:42
       20
            but it was my responsibility to sign, which meant I had to
       21
            then take it up to my boss and explain why I entered into
10:16:46
10:16:49
       22
            that type of agreement.
10:16:50 23
            Q. Mr. Martinez, are you being compensated for your time
```

10:16:54 25 A. Yes, I am.

in this case?

10:16:53 24

```
And what's your hourly rate?
10:16:54
         1
            Q.
10:16:56
            Α.
               675.
         2
            Q. Is that compensation, that 675, dependent in any way on
10:16:58
         3
           the outcome of this case?
10:17:01
               No, it's not.
10:17:02
         5
            Α.
10:17:03
               You've testified before as an expert in trials?
            A. Yes, I've testified in about a dozen trials.
        7
10:17:06
                     MS. SMITH: Your Honor, Defendants respectfully
10:17:10
         8
            offer Mr. Martinez as an expert on damages in this case.
10:17:14
                     THE COURT: Is there objection?
10:17:16
       10
10:17:18
        11
                     MR. WARD: No objection.
       12
                     THE COURT: Without objection, the Court will
10:17:19
10:17:20
       13
            recognize this witness as an expert in the designated
            field.
10:17:23
       14
10:17:23 15
                    Please proceed.
                     MS. SMITH: Thank you, Your Honor.
10:17:24
       16
            Q. (By Ms. Smith) Under what circumstances should the
10:17:25
       17
            jury even be thinking about the issue of damages in this
10:17:30
       18
            case?
10:17:32
       19
10:17:33
       20
            A. So as is illustrated by this slide, I mean, if there's
            no infringement, if the jury decides there's no
10:17:37
        21
10:17:41
        22
            infringement, then there's no damages. And you can
10:17:43 23
            completely disregard what I say, like my family typically
10:17:47
       24
            does. And, again, if there's -- if the patents are found
            invalid, there, again, are no damages.
10:17:51 25
```

Q. Now, that being said, when you undertook your work in 10:17:53 1 this case, did you have to make some assumption? 10:17:56 A. Yes, as a damages expert, I do make the assumption for 10:17:59 purposes of my analysis that the patents are infringed and 10:18:03 are valid. 10:18:05 10:18:06 Q. What kind of information, if you could step through some of the information that you considered in formulating 10:18:08 7 your reasonable royalty opinions in this case? 10:18:12 A. So, very broadly, I considered all the information in 10:18:13 the record of this case that pertained to financial or 10:18:19 10 damages or license royalties or licensing information. 10:18:22 11 12 I looked at deposition testimony of various 10:18:29 witnesses. I looked at the law, the same piece of law that 10:18:32 13 Mr. Dell looked at. I also looked at the caselaw, 10:18:42 14 10:18:46 15 Georgia-Pacific factors, and the Georgia-Pacific case in the same way that Mr. Dell did. Obviously, I interpreted 10:18:49 16 them through the lens of my experience and education. 10:18:55 17 Q. I see at the bottom it says, independent research. 10:18:58 18 Does that mean you didn't only rely upon what the lawyers 10:19:01 19 20 10:19:04 gave you in this case? 10:19:05 21 A. I looked at -- I tried to place everything in context, 10:19:09 22 ultimately in my experience, making sure we have context --10:19:11 23 context helps me determine if I'm doing something 10:19:14 24 reasonable. If you do something only in a vacuum, sometimes you don't get the results that are reasonable. 10:19:18 25

```
10:19:21
               Now, Mr. Martinez, you were in the courtroom when
         1
            Q.
            Mr. Dell testified, correct?
10:19:24
            A. I was, yes.
10:19:24
         3
               Do you agree with his overall royalty analysis?
10:19:26
            Q.
            A. I do not, no.
10:19:29
         5
            Q. At a high level -- let's start at a high level, what do
10:19:30
            you see as the main problems with Mr. Dell's analysis?
10:19:33
        7
10:19:37
            A. At a high level, Mr. Dell disregards or ignores the
         8
            real-world, observable, objective indicators of value of
10:19:43
            the patents-in-suit. And in so doing and in constructing
10:19:49
        10
            his hypothetical negotiation, he ignores the real-world
10:19:52
        11
10:19:56
       12
            relationships between the hypothetical licensor --
            licensors and the hypothetical licensee here.
10:20:01
        13
            Q. Can you -- you mentioned real world twice. Can you
10:20:03
       14
10:20:07
        15
            elaborate a little bit on that for the jurors?
            A. Sure. I guess I look at everything through this sort
10:20:10
       16
            of real-world context. Even though this is a hypothetical
10:20:13
       17
            negotiation --
10:20:16
       18
                    THE COURT: Mr. Martinez, would you slow down a
10:20:16
       19
10:20:19
       20
            little bit, please?
10:20:21
        21
                    THE WITNESS: Certainly.
10:20:22
       22
                    THE COURT: Thank you.
10:20:26
       23
            A. Even though it's a hypothetical negotiation, you've got
10:20:28
       24
            to apply real facts, right? You don't come up with new
10:20:31
        25
            facts. You just have to apply them in this hypothetical
```

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scenario. So it's also important that you look for
10:20:35
         1
           real-world indicators of value.
10:20:38
                    And, as we know, real transactions that took place
10:20:40
         3
            create indicators of value. If you sold your F150 for
10:20:43
         4
            $4,000 used, that's the value of it. There's no disputing
10:20:47
         5
10:20:51
            that.
        7
                    So it's just important to look for those
10:20:51
           real-world indicators.
10:20:53
            Q. (By Ms. Smith) Do you think that Dell's -- Mr. Dell's
10:20:57
       10
10:20:59
           opinion is reasonable?
           A. I do not, no.
10:21:00
        11
10:21:02
        12
           Q. And do you agree with his -- his opinion as to what the
10:21:07
       13
           smallest salable patent practicing unit is?
10:21:09
       14
          A. No, I do not.
10:21:12
           Q. And what's your opinion about that -- can I call it the
       15
           SSPPU for short?
10:21:16 16
10:21:19
       17
           A. Sure. I'll try not to stumble on that, but, yes.
       18
           Q. Thank you, sir.
10:21:24
           A. I believe that Mr. Dell is using the wrong SSPPU. The
10:21:25
       19
10:21:28
       20
            SSPPU for the '311 patent should be the touch sensor panel.
           The SSPPU for the '450 and the '338 patents should be
10:21:34
       21
10:21:41
       22
           the -- the OLED panel and not the entire display panel.
```

A. I, again, looked at the real world. I tried to look 10:21:53 25

Q. Now, instead of going down Mr. Dell's path, what did

you do to determine a reasonable royalty in this case?

10:21:45 23

10:21:50 24

```
for real indicators of value, indicators that are objective
10:21:59
         1
            that don't require an expert to sort of figure out, right,
10:22:03
            the indicators that sort of -- the average person could
10:22:09
            say, gosh, this makes sense. Something changed hands, and
10:22:13
            this is how much money changed hands in exchange for it.
10:22:17
10:22:21
                     So I tried to look at the real world as much as
            possible.
10:22:23
        7
            Q. Did you use the same Georgia-Pacific case analysis that
10:22:23
            Mr. Dell used in his analysis?
10:22:29
        10
            A. Yes, I did. I looked at and considered all 15 of the
10:22:31
            factors. I wrote a very lengthy report on them, as well.
10:22:36
        11
10:22:40
        12
            Q. Now, before we dive deeper into that lengthy report
10:22:43
        13
            that you mentioned, can you give the jury a preview of what
10:22:47
            your ultimate conclusions were after going through each of
        14
10:22:49
        15
            those 15 Georgia-Pacific factors?
            A. Yes. Related to the '450 and the '338 patents, we'll
10:22:51
        16
            call them the Casio patents, it's my opinion that a
10:22:59
        17
            reasonable royalty would be a lump sum royalty of no more
10:23:04
        18
            than $1.15 million.
10:23:07
        19
        20
10:23:11
                    And then related to the '311 patent, the Atmel
            patent, it's my opinion that a reasonable royalty would be
10:23:14
        21
10:23:19
        22
            a lump sum of no more than $500,000.
10:23:24
        23
            Q. And, Mr. Martinez, I heard you mention, and we see up
10:23:27
        24
            on the screen, the words "lump sum" in two different
            places. Can you explain to the jury what you mean by lump
10:23:31
        25
```

- sum reasonable royalty? 10:23:34 1
- 10:23:35 A. Sure. A lump sum royalty is just like it sounds. You
- pay a fixed amount and you get rights for a fixed term. In 10:23:40
- this case, it would be for the term of the patents for as 10:23:46
- long as the patents are valid. So you pay a fixed amount, 10:23:49 5
- 10:23:53 and you get rights until that patent expires.
- Q. Mr. Martinez, I'm going to direct your attention now to 10:23:56 7
- 10:23:58 what we're calling the Casio patents. Which patents are we
- 10:24:01 talking about when we're talking about the Casio patents?
- A. Again, that's the '450 and the '338 patents. 10:24:03 10
- 10:24:05 Q. When would the hypothetical negotiation for the Casio 11
- 10:24:10 12 patents have taken place?
- A. That hypothetical negotiation would have taken place in 10:24:11 13
- May of 2013. 10:24:16 14
- 10:24:17 15 Q. And looking at the screen, who is -- who do we see at
- the table at that negotiation? 10:24:21 16
- 10:24:22 A. So at that negotiation would be Casio, the owner --17
- assignee of those patents at that point in time, as well as 10:24:27 18
- 10:24:32 19 Samsung Display as the licensee.
- 10:24:33 20 Q. Now, you were here just now for Mr. Kim's testimony; is
- 21 that correct? 10:24:37
- 10:24:37 22 A. I was, yes.
- 10:24:38 23 Q. And you heard Mr. Ward talked to Mr. Kim about big
- 10:24:42 24 companies and small companies and how Samsung deals with
- 10:24:45 25 each. Did you hear that testimony?

- A. I did, yes. 10:24:46 1
- Q. Who's at the -- who's at this table, big companies or 10:24:47
- small companies? 10:24:52 3
- These are both objectively large companies, yes. 10:24:52 Α.
- Q. And so what should the jury be considering in 10:24:56 5
- 10:24:59 considering the hypothetical negotiation about the size of
- the companies at the table? 10:25:01 7
- A. Well, I think you just -- you have to put yourself in 10:25:02
- 10:25:08 the position that these are two large companies, two
- sophisticated technology companies that would be at this 10:25:11 10
- 10:25:13 negotiating table. 11
- Q. And does Mr. Dell actually agree with you on that 10:25:13 12
- point? 10:25:17 13
- 10:25:17 14 A. He does.
- 10:25:17 15 Q. Were you also in the courtroom when Mr. Padian
- 10:25:21 16 testified?
- 10:25:22 17 A. I was, yes.
- Q. Now, I believe we heard some testimony that -- from 10:25:23 18
- Mr. Padian -- Padian, excuse me, and I'll quote: We don't 10:25:29 19
- 10:25:33 20 believe Casio really knew the amount of infringement that
- was out there or the value of the patents they had. 10:25:36 21
- 10:25:38 22 Did you hear that testimony?
- 10:25:40 23 A. Yes, I did.
- 10:25:41 24 Q. Well, how does that testimony from Mr. Padian fit in at
- this hypothetical negotiation table? 10:25:45 25

A. Well, honestly, it's irrelevant what Solas thought. 10:25:47 1 Solas, in May of 2013, hadn't been formed and wouldn't be 10:25:53 formed for about three years. And they wouldn't have been 10:25:58 3 a factor at this negotiation, even if they did exist. 10:26:00 Because the law sets this up that it's going to be Casio 10:26:05 10:26:10 and Samsung Display. And there's no dispute about that between Mr. Dell and I. 10:26:12 7 Q. Little bit later in Mr. Padian's testimony, I believe 10:26:13 8 we heard him call Casio a sophisticated electronics company 10:26:18 and an innovator in the OLED space. Did you hear that 10:26:23 10 10:26:26 testimony? 11 A. I did, yes. 10:26:27 12 Q. How on earth does that mesh with the other testimony 10:26:28 13 that we just heard about them not knowing what they had? 10:26:35 14 10:26:37 15 A. Yeah, the two don't seem to be consistent. Q. You ever heard the phrase "talking out of both sides of 10:26:42 16 your mouth"? 10:26:47 17 A. Yes, I have. 10:26:47 18 Q. Mr. Martinez, what can you tell the jury about the 10:26:48 19 20 10:26:52 relationship between -- between the hypothetical licensor, 21 Casio, that we see here on the left, and the hypothetical 10:26:56 10:26:59 22 licensee, Samsung Display? 10:27:01 23 A. So the two were -- they knew each other. They were --10:27:08 24 they had -- they were not competitors. Actually, Samsung

Display had supplied displays for Casio products. I think

10:27:12 25

```
it was Mr. Kwak that testified over a million units in the
10:27:17
         1
            2010/2011 time frame.
10:27:22
         2
                     And Casio and Samsung had also entered into a
10:27:24
         3
            number of intellectual property licensing agreements or
10:27:29
         4
            assignment agreements that related to patents. So these
10:27:32
         5
            two parties knew each other, and they were effectively
10:27:35
            business partners in the market.
10:27:39
        7
10:27:41
            Q. Thank you, sir.
         8
                     MS. SMITH: Your Honor, I believe I'm about to go
10:27:42
            into some licensing information that's confidential, if I
10:27:44
        10
            can have leave to seal the courtroom, please.
10:27:48
        11
       12
10:27:49
                     THE COURT: Based on counsel's request and the
10:27:52
       13
            representations made, I'm going to order the courtroom
            sealed.
10:27:54
       14
10:27:55
       15
                     I'm going to direct, pursuant thereto, that those
            present not subject to the protective order in this case
10:27:59
            excuse themselves and remain outside the courtroom until it
10:28:01
       17
10:28:06
       18
            is reopened and unsealed.
10:28:07
       19
                     (Courtroom sealed.)
10:28:07 20
                     (This portion of the transcript is sealed
10:28:07 21
                     and filed under separate cover as
10:28:14 22
                     Sealed Portion No. 21.)
10:46:54 23
                     (Courtroom unsealed.)
10:46:55 24
                     THE COURT: If you'll hand the binder to the Court
            Security Officer, he'll deliver it to the witness.
10:46:57 25
```

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Once you've delivered it to the witness,
10:47:04
         1
            Mr. Johnston, if you'll make sure the backdoors are opened
10:47:06
         2
            and the public knows they may return.
10:47:10
         3
                    All right. Counsel, you may proceed with
10:47:13
            cross-examination.
10:47:48
         5
                    MR. WARD: Thank you, Your Honor.
10:47:49
        6
        7
                                  CROSS-EXAMINATION
10:47:49
        8 BY MR. WARD:
10:47:49
            Q. Good morning, Mr. Martinez.
10:47:49
            A. Good morning, Mr. Ward.
10:47:51
        10
           Q. You and I have met before, have we not?
10:47:53
       11
10:47:55 12 A. We have.
10:47:55
       13
            Q. And I was trying to think back, was the last time we
10:47:59
       14 saw each other about three and a half years ago in this
10:48:01 15 | courtroom?
10:48:01 16
           A. Might have been, yes.
            Q. All right. We can at least agree on what the law is
10:48:03 17
       18
           that applies in this case for damages?
10:48:06
            A. Well, I'm not a lawyer, so I feel a little bit
10:48:11
       19
10:48:15 20
            disadvantaged by that. So I know what my understanding of
10:48:18 21
            my obligations are under the caselaw, at least I think I
10:48:22 22
            do.
10:48:22 23
                    MR. WARD: Could we see the patent damages
10:48:25 24 statute, Mr. Wietholter?
            Q. (By Mr. Ward) Let's focus on that top paragraph.
10:48:29 25
```

You were here for opening statements, weren't you? 10:48:36 1 10:48:38 A. I was, yes. Q. And you agree that the jury has to decide what amount 10:48:39 to award, if any, the claimant damages adequate to 10:48:43 compensate for the infringement, but in no event less than 10:48:48 a reasonable royalty for the use made of the invention by 10:48:51 the infringer. Correct? 10:48:53 7 10:48:54 A. Correct. 8 Q. And you emphasized reasonable. It's got to be 10:48:55 reasonable, correct? 10:48:59 10 A. Yes. 10:49:00 11 10:49:01 12 Q. But it's also got to be based upon the use made of the 10:49:05 13 invention by the infringer, correct? A. Absolutely, that's Georgia-Pacific Factor 11. 10:49:06 14 10:49:09 15 Q. And in all the slides we just saw you walk through, there wasn't a single citation to the number of infringing 10:49:12 units that have been sold by Samsung, correct? 10:49:15 17 A. That's correct. 18 10:49:18 10:49:19 19 Q. And you've got to assume infringement, correct? 10:49:22 20 A. I do, yes. 10:49:23 21 Q. And you've got to make sure that the royalty is 22 reasonable for the use made of the invention, correct? 10:49:27 10:49:30 23 A. Yes, I do. 10:49:32 24 Q. You didn't count units, and you didn't look at total revenue in any of the slides you just presented to the 10:49:35 25

```
1 jury, did you?
10:49:38
           A. That's correct.
10:49:39
           Q. But you're telling them that you arrived at a
10:49:39
         3
           reasonable royalty based upon the use by Samsung of the
10:49:45
           invention?
10:49:48
        5
           A. Yes.
10:49:49
        7
           Q. And you talked about real world, and you've got to be
10:49:49
           objective, right?
10:49:54
           A. Yes.
10:49:55
        9
           Q. As an expert in this case, you're objective, correct?
10:49:55
       10
       11
           A. Yes.
10:49:59
           Q. Let the chips fall where they may. You'll follow the
10:50:01
       12
10:50:05 13 evidence. Doesn't matter who you're working for, the
10:50:08 14 answer is the answer. Correct?
10:50:09 15
           A. Yes.
           Q. And that's what you did in this case?
10:50:10 16
10:50:11 17
           A. I looked at the record, and I formulated my opinion
          based on the record.
10:50:15
       18
           Q. But unlike anything in the real world -- and you told
10:50:16 19
10:50:22 20
           us you had been at negotiations, correct?
10:50:24 21
           A. Correct.
10:50:24 22
           Q. Did you ever have someone sitting across the table from
10:50:29 23
           you ask for a written admission from -- was it Southwestern
10:50:33 24
           Bell that you were working for?
```

10:50:34 25

A. SBC.

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Q. SBC. Did they say, Mr. Martinez, will you put in
10:50:35
         1
            writing that you infringe our patents and that they're all
10:50:39
           valid?
10:50:42
         3
10:50:43
            A. Did anyone ever ask me that?
            Q. Yes, sir.
10:50:45
         5
10:50:45
            A. No, they didn't.
         6
        7
            Q. Would you have done that if you were negotiating on
10:50:46
            behalf of SBC?
10:50:48
        8
            A. It really depends on the context. I mean, if I had
10:50:50
            factual basis that my company was, in fact, using the
10:50:53
        10
            technology, I don't think there's any problem asserting to
10:50:56
        11
        12
10:51:01
            that.
            Q. Well, tell the jury how many times in those real-world
10:51:01
        13
            negotiations you wrote down on a piece of paper, we
10:51:04
       14
10:51:07
        15
            infringe your patents that you're asserting, and they're
            valid, and slid it across the table and said, you can use
10:51:10
       16
       17
            it against me?
10:51:13
            A. That doesn't happen in the real world, and I don't
10:51:13
       18
            think I ever did that. But I think I would still -- I have
10:51:16
       19
10:51:20
       20
            my integrity to think about. And, you know, if my
            technical people told me that we were using the technology,
10:51:24
       21
       22
            we would negotiate with that understanding.
10:51:28
10:51:29 23
            Q. But you'd negotiate; you wouldn't make that admission,
10:51:33 24
           correct?
            A. I mean, I can't imagine wanting to make that admission,
10:51:33 25
```

- 10:51:38 I give you that. But, you know, I think you have to go 1
- into negotiations in an honest and straightforward way. 10:51:41
- Q. But in this courtroom, you have to assume that Samsung 10:51:47
- 10:51:52 Display, Samsung, and Samsung Electronics of America admit
- that they infringe valid patents to do your analysis, don't 10:51:56
- 10:51:56 you?
- 7 A. Yeah, I have to make the assumption, as every damages 10:52:00
- expert does in every one of these patent cases. You have 10:52:04
- to assume that the patents are infringed. 10:52:08
- Q. And that's a fundamental assumption, isn't it? 10:52:09 10
- A. Yeah, it's one of the things we have to start with, 10:52:13 11
- 10:52:19 12 yes.
- 10:52:19 13 THE COURT: Let's both of you try to slow down,
- 10:52:22 14 please.
- 10:52:22 15 Q. (By Mr. Ward) One of the big areas of disagreement
- between you and Mr. Dell is he says, apply a running 10:52:24 16
- royalty, and you say, no, apply a lump sum, correct? 10:52:27 17
- 10:52:30 18 A. Correct.
- Q. And you're telling the jury that you arrived at the 10:52:36 19
- 20 10:52:39 lump sum for the '450 and the '338 of 1.15 million,
- 21 10:52:44 correct?
- 22 A. A lump sum of no more than 1.15 million, yes. 10:52:44
- 10:52:49 23 Q. No more than. And that happens to be exactly what
- 10:52:52 24 Solas paid, correct?
- A. Well, again, it's what Solas paid for 724 -- 725 10:52:53 25

```
patents. So on a per-patent basis, on average, that's
10:52:58
         1
            about $1,600.00 per patent.
10:53:01
            Q. Okay. So you're right, it's for all the patents. And
10:53:03
         3
            so you -- you're telling the jury that you sat down, you
10:53:08
            did this analysis. It took you months, right?
10:53:12
         5
10:53:15
            A. Yes.
            Q. You went through all the documents, you went through
10:53:15
        7
            all the depositions, you considered all the evidence,
10:53:18
            right?
10:53:22
        9
            A. Yeah, I tried to, yes.
10:53:22
        10
            Q. And just based upon your independent review of all that
10:53:24
        11
            evidence, the amount of damages you came up to was exactly
10:53:28
        12
10:53:33
        13
            equal to what they paid for all these patents?
            A. Well, that's not a fair characterization of what I did.
10:53:36
        14
10:53:40
        15
            Q. Well, it does happen to equal exactly what they paid
            for the patents, correct?
10:53:43
        16
            A. Well, again, they paid 1.15 million for 724 patents.
10:53:44
        17
            So on average, they paid $1,600.00 per patent. So what I
10:53:51
        18
10:53:55
        19
            did was I looked at all the Georgia-Pacific factors, as I'm
        20
10:54:00
            required to do, and I have a lengthy analysis about it, and
            I looked at the assumptions I have to make about
10:54:03
        21
10:54:06
        22
            infringement and validity, which tend to have upward
10:54:09
        23
            influences, and I looked at the other factors, including
10:54:11
        24
            the other patents that are required to make the products.
                    And so I looked at all of that, and that's what I
10:54:16 25
```

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did. And I came to an opinion that I've already stated.
10:54:20
         1
           Q. And so are you telling the jury that it's just a
10:54:23
           coincidence that that number, 1.15 million, just happened
10:54:26
           to be what Solas paid for this patent portfolio?
10:54:30
            A. No, I'm not -- it's not a coincidence. Obviously I
10:54:32
         5
10:54:37
            used that number, the $1.15 million number, because it's a
            ceiling, right, it's an absolute ceiling. They paid on
10:54:41
        7
            average $1,600.00 for these two patents, so they spent
10:54:45
            $3,200 on average for these two patents.
10:54:49
                    To get a return of the entire payment they paid
10:54:51
        10
       11
            for all of them is an exceptional return on their
10:54:55
            investment, and I've considered that.
10:54:58
       12
                    MR. WARD: Your Honor, I object to everything
10:55:00
       13
           after, no, it was not a coincidence, as non-responsive.
10:55:02
       14
10:55:08
       15
                    THE COURT: Sustained.
                    You need to limit your answers to the questions
10:55:08
       16
           asked, Mr. Martinez.
10:55:11
       17
                    THE WITNESS: Yes.
10:55:12
       18
                    THE COURT: Ms. Smith is going to get a chance to
10:55:13 19
10:55:15 20
            ask you more questions, as you well understand. So limit
            your answers to the questions asked during
10:55:18
       21
10:55:20 22
           cross-examination.
10:55:21 23
                    Let's continue.
10:55:22 24
           Q. (By Mr. Ward) And so did you just say that the
           purchase price was an absolute ceiling for the damages in
10:55:25 25
```

this case? Is that what you just said, Mr. Martinez? 10:55:29 1 A. I did just say that, yes. 10:55:32 Q. So that absolute ceiling would also apply, in your 10:55:35 3 opinion, to your damages analysis of the '311 patent, 10:55:41 correct? 10:55:45 5 A. Yeah, my logic is consistent between the two sets of 10:55:45 patents. 10:55:50 7 10:55:50 Q. You applied the purchase price as a ceiling for damages for both the '450 and the '338 and the '311, correct? 10:55:55 10:56:04 10 A. No. 10:56:05 Q. Now, is it correct that you work for Plaintiffs and 11 Defendants about 50 percent -- 50/50? 10:56:11 12 10:56:14 13 A. Yeah, approximately, yes. 10:56:15 14 Q. And you apply the same approach regardless of who 10:56:21 15 you're working for, correct? A. Yes. I look at the facts consistent with the 10:56:22 16 particular circumstances of each case, and I apply the 10:56:25 17 Georgia-Pacific factor, as well as this 35 U.S.C. 284 code. 10:56:29 18 10:56:35 19 Q. And I think you said you've testified about a dozen 10:56:38 20 times? 10:56:39 21 A. Approximately, yes. 10:56:40 22 Q. And isn't it true that you've testified that, generally 10:56:46 23 speaking, a lump sum is more efficient; both parties know

the certainty at the outset of the arrangement exactly what

the license fee is? Does that sound familiar?

10:56:51

10:56:53 25

24

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10:56:59
         1 A. It wouldn't surprise me if I said that, because that's
           true.
10:57:03
         2
           Q. And you were working for a Defendant in a case called
10:57:03
         3
           LifeNet Health versus Lifecell Corporation. Do you
10:57:06
           remember that?
10:57:10
10:57:10
           A. Barely. I know I worked on that case, but I don't --
           yeah.
10:57:13
        7
           Q. Okay. But that's -- sounds like something you'd say?
10:57:13
        8
           A. Yeah, I believe that. I believe that they're -- you
10:57:16
       10
           just stated one of the benefits of a lump sum.
10:57:17
           Q. And you -- you believe, generally speaking, a lump sum
10:57:19
        11
           is more efficient, correct?
10:57:22
       12
           A. It depends on the facts and circumstances, but, yes, a
10:57:24
       13
            lump sum does not require a lot of the other monitoring
10:57:30
       14
10:57:33
       15
            that a running royalty requires.
            Q. If you would -- I want you to refresh your
10:57:34
       16
            recollection. If you'd look in your binder there, there's
10:57:38
       17
            a transcript from the LifeNet Health versus LifeCell
10:57:40
       18
            Corporation, and you can go to Page 1419, Lines 19 through
10:57:45
       19
10:57:50
       20
            20. And then I'll ask you that question again.
            A. I'm sorry, could you repeat the page?
10:57:51
        21
10:57:54
       22
            Q. Sure. 1419, 1-4-1-9.
                    THE COURT: And, Mr. Ward, there's no need to
10:58:00 23
10:58:02 24
          specify the parties in that prior litigation. Just say the
```

10:58:05 25

prior lawsuit.

10:58:06 1 MR. WARD: Okay. (By Mr. Ward) The prior lawsuit. 10:58:08 Q. Okay. 1419? 10:58:09 3 Α. Yes, sir. 10:58:11 Q. A. I'm sorry, which lines did you want me to look at? 10:58:15 5 10:58:19 Q. You can look at the question and then the answer. Your answer goes on for a couple of pages, but I was focused on 10:58:22 19 to 20 -- I'm sorry, 19 to 21. But we can read anything 10:58:25 you want to read, if you want to put it in context. 10:58:31 10:58:34 10 A. Okay. Q. Does that refresh your recollection? 10:58:35 11 A. I'm sorry, I just haven't -- I barely got through the 10:58:38 12 10:58:41 13 | question. 10:58:42 14 Q. I'm sorry. 10:58:53 15 A. Yes, it does. Q. And then if you go on to the next page, you described 10:58:54 16 it as very eloquent in its simplicity, talking about the 10:58:58 17 lump sum, correct? 10:59:06 18 10:59:07 19 A. Yes. 10:59:08 20 Q. Generally speaking, it's much easier. There's no monitoring that has to go on during the course of the 10:59:12 21 10:59:14 22 arrangement. It's very eloquent. Correct? 10:59:17 23 A. Yes. 10:59:17 24 Q. And you're speaking about the lump sum approach there, 10:59:20 25 correct?

10:59:20 1 A. Yes, I am. Q. And you were working for the Defendant in that case, 10:59:21 correct? 10:59:25 3 10:59:25 A. Yes, I was. Q. Now, when we met three and a half years ago in this 10:59:25 10:59:33 courtroom, you were working for the Plaintiff, correct? A. That's correct. 10:59:35 7 Q. And, actually, my partner, Wes Hill, was the one who 10:59:35 8 questioned you during that case, correct? 10:59:41 A. Yeah, we were working together with your firm, yes. 10:59:43 10 Q. You were working together. Did you get a chance to 10:59:45 11 review the Elbit transcript before you came to testify 10:59:49 12 today? 10:59:52 13 10:59:52 14 A. I did not, no. 10:59:53 15 Q. Do you recall testifying that the use of a running royalty --11:00:07 16 17 MS. SMITH: Objection, Your Honor. This is an 11:00:07 improper use of a prior legal proceeding, it violates a 11:00:09 18 11:00:13 19 MIL, and he's not using it as impeachment. 11:00:16 20 THE COURT: What's your response, Mr. Ward? MR. WARD: Your Honor, the MIL reaches litigation 11:00:17 21 11:00:19 22 involving the parties. This is a prior statement by this 11:00:23 23 witness that is directly inconsistent with what he's 11:00:26 24 testified to, and I just want to ask him about it.

THE COURT: Well, it is in the nature of

11:00:28 25

```
impeachment as a prior inconsistent statement, or I assume
11:00:33
         1
11:00:38
           it will be.
         2
11:00:39
                    You can continue, Mr. Ward. There's no need to
         3
            specify the prior lawsuit from which it came. Just make it
11:00:45
            clear to the jury that an earlier time while under oath
11:00:49
        5
11:00:53
            this was a statement that this witness made.
11:00:55
        7
                    MS. SMITH: Thank you, Your Honor.
                    THE COURT: It's a direct impeachment as an
11:00:55
        8
11:00:59
            inconsistent statement in that context, and there's no need
           to be more specific.
11:01:01
        10
                    MR. WARD: Okay.
11:01:02
       11
11:01:02 12
                    THE COURT: The objection is overruled.
            Q. (By Mr. Ward) And, Mr. Martinez, if you want to
11:01:04
       13
           refresh your recollection, I know it's been a little while.
11:01:09
       14
           You can go to Page 72 of that transcript and read Lines 8
11:01:13 15
11:01:17 16
           to 21.
           A. Yeah, I've read Line 21. I'm sorry.
11:01:49
       17
           Q. Okay. And so am I correct that you previously
11:01:52
       18
           testified that when using the unit rate -- and that's
11:01:55
       19
11:01:59 20
            running royalty, correct?
11:02:00 21
           A. Yes, a unit rate is a running -- form of running
11:02:03 22
           rovalty.
11:02:03 23
           Q. That's sort of the eloquence of a unit rate, correct?
11:02:13 24 Line 13?
           A. Oh, I'm sorry, I was reading the wrong line then.
11:02:14 25
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thought you were looking at Line 21. Yes, that's right.
11:02:18
         1
11:02:22
            Q. You sort of pay as you go, you don't pay for units you
            don't sell, and you just pay for the units you do sell,
11:02:26
            right?
11:02:30
            A. Yes, in this context, yes, this is appropriate, yes.
11:02:30
         5
11:02:34
            Q. And you said, so if a company is wildly successful and
            sells 5 million units or 3.7 million units, typically
11:02:37
        7
11:02:42
            they're not averse to paying their fair share to the
         8
11:02:47
            technology owners. So what I'm using is the unit rate.
            I'm not really comparing it to the overall payments on this
11:02:49
        10
11:02:56
            agreement.
        11
11:02:56
        12
                     Is that what you said?
11:02:57
        13
            A. Yes, that's what you said.
            Q. So is it fair to summarize that testimony that when you
11:02:59
        14
11:03:07
        15
            testified for the Defendant, the lump sum was the eloquent
            approach, and then when you testified for the Plaintiff,
11:03:12
        16
            the running royalty was the eloquent approach? Fair?
11:03:14
        17
11:03:18
        18
            A. Well, yes, I used those words, but your
            characterization is not fair.
11:03:21
        19
       20
11:03:22
            Q. Now, in your report --
11:03:29
        21
                     MR. WARD: You can take that down, Mr. Wietholter.
11:03:31
        22
                (By Mr. Ward) In your report, you actually summarized
            Q.
11:03:34
       23
            some of the advantages that you found that were associated
11:03:36
       24
            with a lump sum, correct?
11:03:38 25
            A. Yes.
```

```
MR. WARD: And if we could see Paragraph 206 --
11:03:41
         1
            Q. (By Mr. Ward) And we don't have to read through all of
11:03:52
         2
            this, but these are some of the advantages of a lump-sum
11:03:55
         3
            royalty that you explained in your report, correct?
11:03:59
                I assume so. Looks like my report. But I don't have
11:04:00
         5
11:04:04
            my report in front of me.
            Q. I'll give you one. Hold on.
11:04:07
        7
11:04:10
         8
                    MR. WARD: May I approach, Your Honor?
11:04:11
                    THE COURT: You may.
         9
11:04:14
        10
                    THE WITNESS: Thank you.
11:04:23
        11
                    MS. SMITH: Your Honor, that's hearsay. He's not
11:04:25
        12
            using it for impeachment, and the report is not an exhibit.
            I believe previously in this case you made a similar ruling
11:04:29
        13
            when Mr. Haslam was trying to use the report with his
11:04:33
       14
11:04:36
       15
            witness.
                    MR. WARD: Your Honor, I'm just familiarizing
11:04:36
       16
            himself with this report.
11:04:38
       17
                    THE COURT: I haven't seen how it's going to be
11:04:39
       18
            used. You may reurge your objection when we see more of
11:04:41
        19
11:04:44
        20
            what's actually going to be offered. But at this point,
            it's premature.
11:04:47
        21
11:04:48
       22
                    MS. SMITH: Thank you, Your Honor.
11:04:49
       23
            Q. (By Mr. Ward) And so you laid out some of the
11:04:53 24
            advantages of a lump sum royalty in your report, correct?
11:04:55 25
            A. Correct.
```

1 | Q. And the citation there is at Footnote 357. 11:04:56 MR. WARD: Could you pull up Footnote 357? 11:05:00 Q. (By Mr. Ward) And I don't know how you pronounce this 11:05:04 4 last name. Is it Razgaitis? 11:05:08 A. That's a good try. I think. That's the way I'd try. 11:05:13 11:05:14 Q. Close enough. Is that a book you're familiar with? A. Yes, this is an older edition, but, yes, I'm familiar 11:05:17 8 | with it. 11:05:21 Q. It's reliable? 11:05:21 A. Generally speaking, it talks about patent licensing and 11:05:23 10 11:05:26 11 | whatnot. 11:05:27 12 Q. I wouldn't assume you'd cite something in your report that you found to be unreliable? 11:05:30 13 A. Yeah, this particular passage, yes, I found reliable. 11:05:32 14 11:05:35 15 Q. There's other passages in that book, though, too, 11:05:39 16 aren't there? A. There are. 11:05:39 17 MR. WARD: Mr. Wietholter, would you pull up the 11:05:40 18 cover of that book. 11:05:42 19 11:05:44 20 Q. (By Mr. Ward) That look about like the book we're talking about Valuation and Dealmaking of Technology-Based 11:05:46 21 11:05:54 22 Intellectual Property? 11:05:54 23 A. That's the title of the book. I don't recall the 11:05:56 24 cover, but yes.

Q. Okay.

11:05:56 25

MR. WARD: Let's jump ahead, Mr. Wietholter. 11:05:57 1 11:06:07 Q. (By Mr. Ward) And you see Mr. Razgaitis is talking about the advantages of royalties in some previous 11:06:13 11:06:18 chapters. Do you see that? A. Yes. 11:06:20 5 Q. It says: They provide an opportunity for the seller to 11:06:20 receive more than the parties would have expected because 11:06:23 7 the outcome of the license has been greater than expected. 11:06:27 8 11:06:31 That's talking about running royalties, correct? A. That would be my presumption, yes. 11:06:32 10 11:06:36 Q. Right. 11 MR. WARD: And scroll up, Mr. Wietholter. You're 11:06:37 12 11:06:49 13 | making this tough on me. I tell you what, I can use the document camera, 11:07:06 14 11:07:16 15 Your Honor. Q. (By Mr. Ward) So there can be an opportunity for 11:07:16 16 sellers to receive more than the parties would have or 11:07:27 17 could have expected to, because the outcome of the license 11:07:30 18 11:07:32 19 has been greater than expected. We saw that, correct? 11:07:34 20 A. Yes. 11:07:35 21 Q. And the seller in this case is the licensor, or Solas 11:07:41 22 in our case, correct? 11:07:42 23 A. I'm sorry, the licensor is either Casio or Atmel. 11:07:49 24 Solas is not at the negotiation. Q. I'm sorry. Casio. 11:07:50 25

11:07:54 1 A. Yes. Q. And then it says: Likewise, they can be an advantage 11:07:54 to the buyer if the market turns out to be much smaller 11:07:57 11:08:00 than expected. A. That's correct. 11:08:02 5 11:08:02 Q. With royalty structure, it is more likely that both parties will feel that they got a fair deal years later. 11:08:07 7 Is that what he wrote in his book? 11:08:10 8 11:08:13 That's what he wrote about this, yes. Α. Q. You didn't cite that section in your report, did you? 11:08:15 10 11:08:19 I didn't, no. 11 Α. Q. Now, did you just tell the jury that we could do some 11:08:20 12 division as a reasonableness check, divide the number of --11:08:35 13 divide the purchase price by the number of patents and come 11:08:40 14 11:08:43 15 up to a per-patent price? A. I didn't cite that as a reasonableness check. What I 11:08:45 16 cited that was in response to one of your questions to say 11:08:51 17 that they were only getting back as the royalty what the 11:08:54 18 11:08:58 19 patents had been sold for. And I was trying to make the 11:09:01 20 point that patent -- you know, when they sold 724 patents for 1.15 million, it's very different than equating that to 11:09:05 21 11:09:09 22 the royalty for two non-exclusive licenses for that same 11:09:14 23 1.15 million. 11:09:15 24 MR. WARD: Objection, nonresponsive.

THE COURT: Sustained.

11:09:16 25

When you said, "I didn't cite that as I 11:09:21 1 reasonableness check," Mr. Martinez, you completely 11:09:23 2 answered the question. And the six or seven or eight lines 11:09:25 that you gave after that were beyond the answer called for. 11:09:28 I know that this is not your first time to testify 11:09:32 5 11:09:33 in federal court. I'm going to insist that you limit your answers to the questions asked. 11:09:36 7 11:09:38 THE WITNESS: Yes, Your Honor. 8 11:09:39 THE COURT: All right. Let's continue. 11:09:44 10 Q. (By Mr. Ward) You know that's an inappropriate way to calculate reasonable royalty damages, isn't it? 11:09:46 11:09:49 12 A. Doing simple division is not a thorough analysis that's 11:09:57 13 required to do damages. Q. You could never get on the stand and say, I added up 11:09:58 14 11:10:01 15 the number of patents, I took the purchase price and divided it, and figured out that each patent is worth this 11:10:04 16 amount of money? That would be entirely inappropriate, 11:10:07 17 correct? 11:10:11 18 A. That wouldn't take into account, again, depending on 11:10:11 19 11:10:14 20 the facts and circumstances, all the caselaw that's required, that's true. 11:10:16 21 11:10:17 22 Q. But you've been present in Court when Mr. Padian was 11:10:20 23 being cross-examined where he was asked about the price per 11:10:24 24 patent if you took the purchase price and divided it by the number of patents? Weren't you present for that? 11:10:26 25

1 A. I was present during his testimony. I don't know that 11:10:31 I precisely recall that, but, yes, I was present for all of 11:10:33 his testimony. 11:10:37 3 11:10:37 MR. WARD: Mr. Wietholter, can we see Slides 11 and 12? 11:10:40 Q. (By Mr. Ward) Do you recall this question and answer 11:10:41 7 | now that I've shown it to you? This is from the 11:10:43 8 cross-examination of Mr. Padian. 11:10:48 11:10:50 A. Yes. Q. And that's not appropriate. As a damages expert, you 11:10:50 10 couldn't do this, correct? 11:10:54 11 A. Well, I could do it. If that was my sole basis of my 11:10:54 12 opinion, then I think that I would not -- that would not 11:11:00 13 meet the standard. 11:11:05 14 11:11:07 15 Q. Well, wouldn't you agree that one of the important things to remember about patents is that just because you 11:11:10 have 10 or 20 or a hundred, it doesn't represent value. 11:11:13 17 Would you agree with that statement? 18 11:11:17 A. Yeah. Yes, I would. 11:11:19 19 11:11:21 20 Q. And value comes from the technology being used, right? A. Right. Value does come from the specific technology. 11:11:25 21 22 Q. And so any one patent, let's say an Apple or Google 11:11:31 11:11:37 23 owns, that have never been licensed may be worth more than, 11:11:42 24 you know, all the other patents out there.

Do you agree with that statement?

11:11:44 25

- 1 A. I do, yes. 11:11:46
- Q. So just the number of patents has no bearing on value. 11:11:47
- 3 You agree with that statement? 11:11:51
- 11:11:52 A. I do, yes.
- Q. That's what you testified to, correct? You've 11:11:53 5
- 11:11:57 testified to that in the past?
- A. It sounds spot on, so probably, yeah. 11:11:58
- Q. Yeah, the number of patents has no relationship to 11:12:01 8
- value, correct? 11:12:04
- A. Yeah, the number -- there are many patents -- yes, yes. 11:12:04 10
- 11:12:18 11 MR. WARD: Let's look at the UDC agreement,
- Martinez Slide 2, Mr. Wietholter. 11:12:21 12
- 13 11:12:24 Q. (By Mr. Ward) You agree that right across the top of
- 14 the UDC/SDC or Samsung agreement, it says: OLED Patent 11:12:28
- 11:12:35 15 License Agreement, right?
- A. Yes. 11:12:36 16
- Q. No doubt that it deals with OLED technology, correct? 11:12:37 17
- A. Again, the title says OLED in it, but I'm not in a 11:12:41 18
- 11:12:46 19 position to assess the technology.
- 11:12:48 20 Q. Okay.
- 11:12:48 21 MR. WARD: Let's go to the next slide. No -- the
- 11:12:51 22 summary -- No. 1.
- 11:12:53 23 Q. (By Mr. Ward) You know that that agreement has been
- 11:12:56 24 extended, renewed, whatever you want to call it, all the
- | way up to January 2018, correct? 11:12:59 25

```
11:13:03
         1 A. Yes.
11:13:03
            Q. And it was renewed in July of 2010 and again in August
           of 2011, correct?
11:13:08
            A. I believe July of 2010 was an amendment to the 2005
11:13:09
            agreement. But, yes, that was again renewed in 2011.
11:13:12
11:13:17
                    MR. WARD: You can take that down, Mr. Wietholter.
            Q. (By Mr. Ward) And -- and -- but you said the right
11:13:19
        7
            agreement to look at is the Casio/Samsung license, correct,
11:13:21
11:13:27
           of 2012?
           A. Well, I said that there's -- there's both a license in
11:13:28
       10
11:13:31
            2012 and a sale of patents in 2012 that are relevant
        11
           because it puts -- it's related and it involve both parties
11:13:36
       12
11:13:39
       13
           to the hypothetical.
           Q. And you said that Casio made no products that embodied
11:13:41
       14
11:13:47
       15
           OLED technology. They didn't make them, that's what you
           testified to in 2012, correct?
11:13:51
       16
           A. It's my understanding that Casio didn't.
11:13:52
       17
           Q. And that there was no successful commercialization by
11:13:54
       18
            Cisco of anything that used these patents, the '450 and the
11:13:58
       19
        20
11:14:01
            '338, that you were aware of?
           A. I'm sorry, did you say "Cisco"?
11:14:03
       21
11:14:05 22
               I might have. I meant Casio.
           Q.
11:14:08 23 A.
               Okay.
11:14:09 24
           Q. I misspoke, I'm sorry.
```

A. Sure, no problem.

11:14:10 25

1 | Q. No evidence that Casio was making products that used 11:14:11 the '450 or the '338 in 2012, right? 11:14:15 A. Yeah, it's my understanding they didn't make products 11:14:19 that use those patents. 11:14:22 Q. And you did an extensive review in this case, right? 11:14:24 5 I tried to, yes. 11:14:28 Α. Q. Who is Toppan? 11:14:29 7 11:14:31 A. I think Toppan is an entity that's involved in some 8 patent licensing. 11:14:39 MR. WARD: Your Honor, may I approach my binder? 11:14:41 10 11:14:43 11 THE COURT: You may. 11:14:44 12 Q. (By Mr. Ward) Did you ever cite any reference to 11:14:55 13 Toppan in your report? A. You know, I -- it wouldn't -- I don't know, I guess, is 11:14:58 14 11:15:04 15 the correct answer. Q. Don't you know that Toppan and Casio joined forces back 11:15:05 16 in 2010? 17 11:15:17 A. That sounds familiar, but it's not a fact that I have 11:15:19 18 on the top of my head. 11:15:25 19 20 11:15:27 Q. And they were seeking the early commercialization of Organic Light-Emitting Diode, OLED, displays jointly 11:15:31 21 11:15:37 22 developed by the company named Toppan. The two companies 11:15:40 23 decided that collaboration would be the best for the small 11:15:44 24 and medium display business.

Are you familiar with that occurring in 2010?

11:15:45 25

- 1 | A. I don't have firsthand knowledge, but that sounds like 11:15:47 something I learned, yes. 11:15:50
- Q. You did learn that? 11:15:51
- A. It sounds like something I might have learned, yes. 11:15:53
- Q. So Casio sets up a company, they join forces with 11:15:57 5
- 11:16:01 6 | Toppan to develop OLED products in 2010.
- 7 You were aware of that when you wrote your report? 11:16:04
- A. Again, it's not something that I remember, but if it's 11:16:05
- 11:16:09 written in my report, then I would have been aware of it,
- 11:16:12 10 yes.
- 11:16:12 Q. It's not written in your report, Mr. Martinez. Let me 11
- 11:16:15 12 show you what I'm reading from.
- 11:16:31 13 See there, it's Casio Annual Report 2010. Do you
- 11:16:40 14 | see that?
- 11:16:40 15 A. I do, yes.
- Q. And if we go to Page 45 of the report, do you see, 11:16:42 16
- 17 | right down here, No. 3? Did I read that correctly to you? 11:16:53
- A. Looks like you did, yes. 11:16:59 18
- Q. So you've got Casio entering this business to develop 11:17:00 19
- 11:17:07 20 OLED technologies, correct?
- 11:17:10 21 A. Yes.
- Q. It might not be wanting to sell its patents in 2012 11:17:11 22
- 11:17:17 23 that relate to OLED technology, correct?
- 11:17:21 24 A. I don't know what they would have wanted to do. I
- 11:17:24 25 don't know their strategy.

1 | Q. But if they were not successful in business five or six 11:17:25 years later, they might want to sell those patents, 11:17:34 correct? 11:17:38 3 A. That's certainly possible, yes, and we know that they 11:17:38 did sell those patents. 11:17:43 11:17:44 Q. And you described the patents that were covered in the 2012 agreement as OLED and LCD display patents, correct? 11:17:52 A. I think I characterized them based on the language in 11:17:57 8 the license, yes. 11:18:01 MR. WARD: And if we could look at Table 6, the 11:18:03 10 11:18:06 summary from Mr. Martinez's report. 11 Q. (By Mr. Ward) Do you see right here: SMD licensee, 11:18:11 12 LCD/OLED displays. That's how you characterized them in 11:18:22 13 your report, correct? 11:18:27 14 11:18:28 15 A. That's correct. 11:18:34 16 MR. WARD: You can take that down. Thank you, 11:18:36 17 Mr. Wietholter. Q. (By Mr. Ward) Let's jump ahead to Clairvolex. You 11:18:45 18 talked about that Clairvolex document. Remember that, 11:18:47 19 11:18:51 20 Clairvolex's ratings? A. Yes, I remember mentioning Clairvolex in my direct 11:18:52 21 11:18:55 22 testimony. 11:18:55 23 Q. And you -- I think you told the jury that you wanted to 11:18:58 24 give a fair assessment and a clear picture of what was

happening in this case, right?

11:19:02 25

```
A. What I -- my testimony was, is that I think, Clairvolex
11:19:04
        1
           and Houlihan Lokey, the advisors for Casio, were trying to
11:19:08
           give the parties to the negotiation -- the parties that
11:19:12
           were possibly buying these patents or -- a clear picture.
11:19:16
                    So it wasn't -- I wasn't trying to give them a
11:19:21
         5
           clear picture. I think it was Clairvolex that was trying
11:19:24
           to give them a clear picture.
11:19:26 7
            Q. Are you trying to be fair and clear with the jury,
11:19:29
        8
           though?
11:19:31
        9
           A. Yes, I'd like to be.
11:19:31
       10
                    MR. WARD: Let's look at DDX-7.0019.
11:19:33 11
           Q. (By Mr. Ward) Now, did you say on direct that this was
11:19:37 12
11:19:39 13 some of the feedback?
11:19:40
       14 A. I believe I did, yes.
11:19:41
           Q. Because there's -- one, two -- three magnifying glasses
       15
11:19:47 16 there, correct?
           A. That's correct.
11:19:48
       17
           Q. Did you see a different slide during opening?
11:19:48
       18
           A. I just don't know. Is this a memory test? I just
11:19:51
       19
11:19:59 20 | don't know.
11:20:01 21
                    MR. WARD: Let's see the Defendants' opening slide
11:20:04 22 DDX-1.018.
11:20:07 23
           Q. (By Mr. Ward) Something changed. Isn't there
11:20:10 24 something that changed?
           A. The position of the magnifying glasses changed. I
```

11:20:11 25

```
1 | think the position of Clairvolex changed.
11:20:18
11:20:22
          Q. No, there's a name up there in the top left corner. Do
        3 | you see that?
11:20:25
11:20:26
           A. Oh, yes, I do see that.
           Q. Sagacious IP.
11:20:27
        5
11:20:31
        6
                    And now let's go to your slide. It's not there?
11:20:35 7 A. No, it's not there.
        8 Q. Did you remove it?
11:20:36
              No, I didn't.
11:20:37
       9 A.
           Q. Don't know who removed it?
11:20:38 10
11:20:40
       11 A. Well, I did my slides. I didn't refer to Sagacious in
           my report, so I'm trying to stay within the bounds of my
11:20:46 12
11:20:52 13
          report.
11:20:52 14 Q. Well, but in opening statement, Samsung referred to
11:20:55 15
           Sagacious, didn't they?
11:20:56 16 A. I know I heard the term "Sagacious," yes.
11:21:00 17
                    MR. WARD: Let's go back to the opening slide.
11:21:02 18 | Q. (By Mr. Ward) So you didn't have any involvement with
11:21:05 19 the slide from opening?
11:21:06 20 A. No.
11:21:07 21 \mid Q. But you did have involvement with the next slide. This
11:21:10 22 is your slide?
11:21:11 23 A. Yes.
11:21:11 24 | Q. And Sagacious is actually referenced in the Clairvolex
11:21:18 25 | document, isn't it, 1301?
```

```
1 A. Yeah, it wouldn't surprise me, and I'm happy to
11:21:20
11:21:26
           elaborate.
           Q. Well, let's -- let's go look at 1301 at Page 7, Line
11:21:26
            156. This is a spreadsheet, and these are all those
11:21:34
            rankings, right? We saw some of these during your direct,
11:21:36
11:21:41
            didn't we?
           A. Right. These are the data that Clairvolex put
11:21:41
            together, and you can see they did an extensive job, and
11:21:44
            it's obviously hard to read on this screen.
11:21:47
           Q. It's hard to read, isn't it?
11:21:49
       10
11:21:51
           A. Yes.
        11
                    MR. WARD: Let's zoom in to see how they ranked
11:21:52
       12
11:21:55
       13
           the '311 patent.
           Q. (By Mr. Ward) All right. So you see Row 156, '311.
11:21:57
       14
11:22:05
       15
                    MR. WARD: And can we move over to see where
           Sagacious or Sagacious's ranking here is.
11:22:08 16
            Q. (By Mr. Ward) And this is 461 patent assets, right?
11:22:14
       17
           A. This is, yeah, part of the XSense portfolio. I can't
11:22:18
       18
           remember the exact number, but this is the XSense portfolio
11:22:24
       19
11:22:26
       20
           we were looking at, I believe.
            Q. And do you see right there, '311 rank in Sagacious
11:22:30
       21
11:22:35
       22
            list, No. 8 on short list out of the 461 patents?
11:22:39 23
           A. Yes, I do see that.
11:22:40 24
           Q. Were you able to see it when you were preparing your
```

11:22:43 25

report?

- A. I don't recall seeing this when I was preparing my 11:22:43 1
- report, but I certainly looked at this document. I didn't 11:22:47
- reference Sagacious in my report. 11:22:50
- Q. But given a fair and clear picture, for some reason, 11:22:52
- Sagacious dropped off of the slide from opening, to your 11:22:57
- presentation, right? 11:22:59
- A. Again, I didn't have anything to do with the opening 11:23:00 7
- 11:23:05 slides, so... 8
- Q. It disappeared. Someone took it off, right? Not you? 11:23:06
- A. Well, I didn't take it off because I wasn't dealing 11:23:11 10
- with the slides. But, generally, my slides represent what 11:23:14 11
- I did in my report, and I didn't talk about Sagacious in my 11:23:17 12
- 11:23:20 13 report.
- Q. No, sir, you didn't, but they had a different opinion 11:23:20 14
- 11:23:23 15 than Clairvolex and Houlihan Lokey, correct?
- A. Right, they had a different opinion. They ranked it 11:23:25
- No. 8 out of the 12. I think, that -- the 12 patents that 11:23:29 17
- 18 were actually sold to Solas. 11:23:33
- Q. So not everyone thought it was a mangy horse, did they? 11:23:35 19
- 11:23:40 20 A. Well, I mean, it's all relative. But certainly 8 out
- of 12. 11:23:46 21
- Q. Now, did you look at what Clairvolex was charging for 11:23:49 22
- 11:23:52 23 these services of ranking these 461 patents?
- 11:23:56 24 A. I don't -- I don't know precisely. I think they were
- 11:24:01 25 paid a percentage or paid a fee.

```
Q. You ever heard the saying "you get what you pay for"?
11:24:02
         1
11:24:06
           A. I have heard that, yes.
                    MR. WARD: All right. Let's look at DTX-249.
11:24:08
         3
            Q. (By Mr. Ward) And if you look at the top, this is the
11:24:15
           Master Service Agreement between Clairvolex and -- I'm
11:24:21
11:24:30
           trying to find the client here -- oh, it says "client"?
                    MR. WARD: Let's jump ahead to Exhibit A, Page 1
        7
11:24:37
            and 2 of this. It looks like this is their general
11:24:40
11:24:44
            agreement -- go back to the first page, please,
11:24:47
        10
            Mr. Wietholter. I'm sorry.
            Q. (By Mr. Ward) It looks like this is their form
11:24:49
        11
            agreement, does it not? Because there's no name, it says
11:24:54
       12
            "between company and Clairvolex, Inc."?
11:25:00
       13
           A. Sure, I'll take your word for that.
11:25:02
       14
11:25:05
       15
                    MR. WARD: And if we go to Exhibit A, Page 2.
           Q. (By Mr. Ward) For Phase 1 --
11:25:14
11:25:17
       17
                    MR. WARD: You can blow that up, please,
           Mr. Wietholter.
11:25:20
       18
           Q. (By Mr. Ward) -- it takes four to six weeks, and they
11:25:21
       19
11:25:24
       20
           charge $75 per asset. Do you see that?
11:25:27
        21
           A. I do see that, yes.
11:25:34
       22
                    MR. WARD: And can we find where -- all the
11:25:36 23 services that you get for $75, Mr. Wietholter? Yeah.
11:25:44 24
            Q. (By Mr. Ward) And for $75, Clairvolex says they're
           going to look at the probability of prior art, whether the
11:25:47 25
```

```
concept is fundamental, relationship to specific markets,
11:25:51
         1
            all these things they're going to do for you for $75 per
11:25:56
           patent, correct?
11:26:00
           A. Yeah, I see product teardown. I see a number of things
11:26:01
           that were --
11:26:04
         5
           Q. That they say they're going to do for $75?
11:26:05
           A. Yes, they said they were going to do product teardown
11:26:08
        8 for $75.
11:26:11
           Q. That's quite the deal, isn't it, Mr. Martinez?
11:26:12
11:26:15 10
           A. Yes, it is.
           Q. All right. All right. Let's talk about the smallest
11:26:17
        11
            salable patent unit -- patent practicing unit.
11:26:28
       12
                    You said that Mr. Dell got it wrong when he used
11:26:29
       13
          the OLED display module for the '311 patent, correct?
11:26:32
       14
11:26:36 15
           A. Correct.
11:26:37
           Q. He should have just used the touch sensor, correct?
11:26:40
       17
           Α.
               Correct.
       18
               Who told you that the touch sensor practices Claim 7 of
11:26:40
           Q.
           the '311 patent?
11:26:44
       19
11:26:44
       20
           A. Dr. Sierros.
11:26:48 21
           Q. Dr. Sierros told you that the touch sensor alone would
       22
           practice Claim 7 of the '311 patent?
11:26:51
11:26:55 23
           A. Well, actually, let me put it -- let me rephrase. I
11:26:58 24
           understand and I have to assume infringement. So I
           understand Dr. Sierros believes it doesn't infringe, but I
```

11:27:04 25

1 have to make that assumption. 11:27:07 11:27:08 So I didn't evaluate -- I'm not a lawyer. I'm not a patent lawyer. I didn't look at the claims. I don't 11:27:12 quite understand them. I assume infringement. 11:27:14 Q. But you looked at a touch sensor pad? 11:27:18 5 11:27:20 A. You mean, I physically looked at a touch sensor pad? Q. Or looked at it in the documents to see what they cost, 7 11:27:24 correct? 11:27:28 8 11:27:28 A. Right. I looked at the record and I understand -- for instance, I have an understanding based on the record of 11:27:31 10 11:27:34 11 what they costs. 11:27:35 12 MR. WARD: Let's look at Plaintiff's Exhibit 11:27:37 13 No. 3. Q. (By Mr. Ward) This is the '311 patent. And let's --11:27:38 14 11:27:42 15 you see that? A. I do, yeah. 11:27:42 16 11:27:43 17 MR. WARD: And jump to Claim 7. Q. (By Mr. Ward) Now, neither one of us are lawyers that 11:27:53 18 practice before the Patent and Trademark Office, are we, 11:27:56 19 Mr. Martinez? 11:27:58 20 11:27:58 21 A. I know I am not. Q. But you can look down here and read that one of the 11:28:00 22 11:28:02 23 limitations, the last one of Claim 7 says: One or more 11:28:07 24 computer-readable non-transitory storage media embodying 11:28:10 25 logic that is configured when executed to control the touch

```
11:28:13
         1 sensor.
11:28:13
                    Correct?
         2
            A. That's how it reads, yes.
11:28:14
11:28:16
            Q. And the touch sensor panel that you looked at did not
            include hardware and software for running the touch sensor,
11:28:20
11:28:25
            did it?
            A. I can't say that I looked at anything. I was
11:28:29
        7
            evaluating what Mr. Dell did, so I didn't make an
11:28:36
            independent assessment other than evaluating his analysis,
11:28:39
        10
            and it didn't have anything specifically to do with the
11:28:41
            physical product.
11:28:44
        11
            Q. The smallest salable patent practicing unit, right?
11:28:44
        12
       13
11:28:49
            It's got to patent the practice to account for the SSPPU,
11:28:54
       14
            correct?
11:28:54
            A. Yes, smallest salable patent practicing unit.
       15
            Q. So whatever you look at has got to include hardware and
11:28:57
        16
            software, does it not, Mr. Martinez?
11:29:02
        17
            A. Again, I think this is out of my area of expertise.
11:29:04
       18
11:29:12
       19
            mean, I don't -- I feel for the jury, and I appreciate that
11:29:15
       20
            these are hard to -- I'm not exactly sure what this means,
            and I would hate to impose my lay judgment on a legal
11:29:19
       21
       22
            issue.
11:29:22
11:29:22
       23
            Q. All right. You also said he didn't do -- use the right
11:29:28 24
            SSPPU for the '450 and the '338, that he should not have
11:29:32 25
            used the entire OLED display module, correct?
```

- 11:29:37 1 A. Correct.
- Q. What was he supposed to strip out? What pieces did he 11:29:37
- need to strip out to get to the SSPPU? 11:29:41
- A. Again, my understanding is that the OLED panel itself, 11:29:43
- not the whole OLED display, that's the appropriate SSPPU 11:29:46
- for the Casio patents. 11:29:50
- Q. All right. So what's the price difference between 11:29:51 7
- 11:29:53 those two? Since he used the wrong one, what's the right
- price? 11:29:57
- 10 A. Well, we heard -- well, I don't know the right price 11:29:57
- because I don't believe that that's the appropriate remedy 11:30:01 11
- 11:30:04 12 with the cost savings.
- 11:30:05 13 Q. So you're just here to tell the jury that Mr. Dell got
- it wrong, but you're not going to tell them what the right 11:30:08 14
- 11:30:11 15 number is for the smallest salable patent practicing unit,
- correct? You don't have an opinion as to what the correct 11:30:16 16
- price is for the SSPPU, do you? 11:30:18 17
- A. No, I don't, but it's not relevant to my analysis or --11:30:20 18
- or -- it's not relevant. 11:30:27 19
- 20 11:30:34 MR. WARD: Your Honor, I'm now going to go into
- confidential information. Request that the courtroom be 11:30:37 21
- 11:30:41 22 sealed.
- 11:30:42 23 THE COURT: I'll order the courtroom to be sealed.
- 11:30:45 24 Those present and not subject to the protective order in
- this case should exit and remain outside until the 11:30:48 25

11:30:55 1 courtroom is reopened and unsealed. (Courtroom sealed.) 11:30:58 2 (This portion of the transcript is sealed 11:30:58 3 11:30:58 and filed under separate cover as 4 Sealed Portion No. 22.) 12:00:30 5 12:00:30 (Courtroom unsealed.) 6 7 THE COURT: Ladies and gentlemen, you have now 12:00:30 heard all the evidence in this case. There are several 12:00:32 8 12:00:38 things that I need to take up with counsel that have to be dealt with outside of your presence before I will be in a 12:00:42 10 position to give you my final instructions and ask you to 12:00:45 11 12:00:50 12 then hear closing arguments from the attorneys and after 12:00:55 13 that retire to the jury room and deliberate on the verdict. 12:00:57 14 I hope to be in a position to start with my final 12:01:00 15 instructions to you in the early to midpart of this afternoon. That's my best guess. 12:01:04 16 It's 12:00 o'clock now. I'm advised by 12:01:07 17 Ms. Clendening that your lunch is waiting for you in the 18 12:01:09 12:01:12 19 jury room. I'm going to simply ask that you be available 12:01:23 20 and not away from the courthouse anytime after 2:00 o'clock. 12:01:40 21 12:01:40 22 Now, this is not science; this is art. I'm 12:01:42 23 guessing as to when I'm going to be ready. You may have to 12:01:46 24 wait on me when you get here at 2:00 o'clock. I may be 12:01:50 25 ready to go and be waiting on you.

But I'm basically going to give you your own time back from now until 2:00 o'clock. And at such point as you're here and I'm ready, I will bring you back into the courtroom and give you my final instructions on the law, you'll hear closing arguments from counsel for both of the parties, and then I'll direct you to retire and deliberate on your verdict in this case.

We are coming to the end of the process. It is more important now than when we started that you follow every instruction I've given you about your conduct. Don't discuss this case with anyone. Don't discuss this case with each other. Don't do any research. Don't do any of the things I've told you not to do. Reflect upon and make sure that you're scrupulously following my instructions about your conduct.

It would be a travesty to have a problem this late in the process. And I'm confident that you'll do that. I just want to remind you one last time.

I would suggest you take your notebooks with you to the jury room over the lunch break, and what you do between now and 2:00 o'clock, I'll leave to your good judgment. Just be available and in the jury room ready by 2:00 p.m.

Again, I'm not sure if I'll be ready, I'm not sure if you'll have to wait on me, we'll just play it by ear.

12:01:51 1 12:01:54 12:02:00 12:02:02 12:02:05 12:02:08 7 12:02:11 12:02:13 8 12:02:19 12:02:22 10 12:02:27 11 12:02:31 12 12:02:35 13 12:02:39 14 12:02:42 15 12:02:44 16 12:02:47 17

12:02:52 19 12:02:57 20 12:03:01 21

12:03:04

12:03:08

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12:02:50

12:03:10 24 12:03:13 25

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But as soon as I'm prepared to give you my final
12:03:18
         1
            instructions and you're assembled and ready, we will get
12:03:20
            that done.
12:03:24
         3
                     With that, ladies and gentlemen, you're excused
12:03:25
         4
            for lunch and until 2:00 p.m.
12:03:27
         5
                     COURT SECURITY OFFICER: All rise.
12:03:29
         6
        7
12:03:31
                     (Jury out.)
12:03:33
                     THE COURT: Be seated, please.
         8
12:04:03
                     Mr. Martinez, you may step down, sir.
         9
12:04:06
       10
                     THE WITNESS: Thank you.
12:04:08
                     THE COURT: Counsel, it's my intention to take a
        11
            lunch break, and I'd like to have those of each trial team
12:04:12
       12
            back in the courtroom at or around 12:45, at which time I
12:04:21
        13
            plan to be back on the bench to take up motions either
12:04:27
       14
12:04:31
            party would care to offer under Rule 50(a).
       15
                     I think having heard all the evidence, the Court
12:04:34
       16
            is in a position to have a good grasp on what Plaintiff may
12:04:37
       17
            move for and what Defendant may move for under Rule 50(a).
12:04:42
       18
                     I don't need 30-page briefs. I need an
12:04:45
       19
12:04:50
       20
            identification of the topics you want to move on and a
            succinct explanation of the reasons why you believe the
12:04:54
       21
            record that's fresh before all of us would support that.
12:04:57
       22
12:05:00 23
                     I'll hear targeted argument, and then I'll give
12:05:02 24 you rulings on your motions.
12:05:03 25
                    After we've completed the 50(a) practice portion
```

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of the proceedings, then I'll conduct an informal charge
12:05:11
         1
            conference, and I'll do that here in the courtroom off the
12:05:16
            record and informally. I invite every member of each trial
12:05:19
         3
12:05:24
            team to be present.
                     By the same token, those of you that are going to
12:05:25
         5
            present closing arguments later today, you're certainly
12:05:28
        7
            excused at this point forward over the 50(a) practice and
12:05:34
            over the informal charge conference portion of the day and
12:05:38
         8
            through the formal charge conference that will follow the
12:05:41
            informal charge conference so that you can use that time to
12:05:44
        10
            prepare for closing arguments later this afternoon.
12:05:48
        11
                     Are there questions from either side at this
12:05:51
        12
12:05:55
       13
            juncture?
                     MR. FENSTER: Your Honor, may I just inquire, when
12:05:56
       14
12:05:58
            we come back at 12:45, is it your intention to address the
       15
            50(a)s first and then the charge?
12:06:01
       16
12:06:04
       17
                     THE COURT: Yes.
12:06:04
       18
                     MR. FENSTER: Thank you, Your Honor.
                     THE COURT: Any questions from Defendants?
12:06:05
       19
12:06:08
       20
                    MS. SMITH: No, Your Honor.
12:06:08
       21
                     THE COURT: All right. You're excused until
12:06:14
       22
            12:45.
12:06:14 23
                     The Court stands in recess.
12:06:15 24
                    COURT SECURITY OFFICER: All rise.
12:06:16 25
                     (Recess.)
```

(Jury out.) 12:53:53 1 12:53:53 COURT SECURITY OFFICER: All rise. 2 THE COURT: Be seated, please. 12:53:55 3 Let me ask this, counsel, are both sides prepared 12:57:27 4 at this point to read into the record any exhibits that 12:57:33 12:57:36 were used during today's portion of the trial? We're going to have to get that done before I bring the jury back in. 12:57:39 7 If you're ready to do that, let's just get that 12:57:44 8 checked off our list. If you're not, I'll come back to it 12:57:47 later. 12:57:50 10 11 MS. HENRY: My apologies, Your Honor, I have not 12:57:51 thought of that. So we are not, but we'll hurry up and 12:57:56 12 13 make sure that we're ready to do it before you give your 12:58:01 12:58:04 14 charge to the jury. 12:58:06 15 THE COURT: All right. We'll come back to that. All right. Counsel, having heard all of the 12:58:07 16 evidence in the case, the Court is prepared at this time to 12:58:16 17 take up motions from either Plaintiff or Defendants under 12:58:18 18 Rule 50(a) of the Federal Rules of Civil Procedure. 12:58:23 19 20 12:58:25 What I would request from both sides as a starting place is for a single spokesman from each side to go to the 12:58:29 21 12:58:34 22 podium and give me a list of the substantive topics on 12:58:37 23 which you want to move under Rule 50(a). 12:58:41 24 It is common that there is often a motion on both sides that's diametrically opposed to the other, and I can 12:58:46 25

```
effectively hear argument on that same topic from both
12:58:50
         1
            sides concurrently.
12:58:54
         2
                    And knowing what the topics are, allows me to
12:58:55
         3
            focus the argument better and more efficiently that way.
12:59:00
         4
                     So, with that, let me ask a representative of the
12:59:03
         5
            Plaintiff to go to the podium and identify the topics.
12:59:07
        7
            don't want argument. I just want an identification
12:59:14
12:59:16
            substantively.
        8
12:59:17
                    MR. UDICK: Thank you, Your Honor. Steve Udick
            for Plaintiff.
12:59:20
       10
        11
                    The Plaintiff intends to move on -- 50(a) on
12:59:21
12:59:27
        12
            infringement, on invalidity -- or on validity of the '311
            patent over Chen, on validity of the '450 patent, on
12:59:32
       13
            willfulness.
12:59:39
       14
12:59:42
       15
                    THE COURT: On which particular patent or patents?
                    MR. UDICK: Willfulness with regard to the '311
12:59:46 16
            patent against all Defendants, and on damages.
12:59:49
       17
                    THE COURT: All right. Let me hear a similar
12:59:56
       18
            identification from Defendants.
12:59:58
       19
01:00:01
       20
                    MR. DANIEL CHO: Good afternoon, Your Honor.
            Daniel Cho on behalf of Defendants.
01:00:03
       21
01:00:05
       22
                    Defendants intend to move for judgment as a matter
01:00:08
       23
            of law on non-infringement of the asserted claims of the
01:00:11
       24
            '450, the '338, and the '311 patents; and judgment as a
01:00:16 25
            matter of law of no indirect infringement of the asserted
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claims of the '450, '338, and '311 patents; no willful 01:00:19 1 01:00:23 infringement of the '311 patent; invalidity of the asserted 2 01:00:27 claims of the '450 and '311 patents; and a JMOL of no 3 damages. And, in the alternative, damages to be limited to 01:00:33 no more than a fully paid-up lump sum of 1,650,000. 01:00:36 5 01:00:42 Thank you, Your Honor. 6 01:00:43 7 THE COURT: All right. Thank you. 01:00:44 8 As I suspected, there are some areas where both 01:00:52 parties are moving in opposite directions that are diametrically opposed but they cover the same substantive 01:00:54 10 01:00:59 areas of the case, and I can efficiently hear argument 11 01:01:03 12 grouped around those areas. So let's start with the 01:01:05 13 infringement/non-infringement arguments. And let me hear 01:01:09 14 Plaintiff's position, followed by Defendants. 01:01:12 15 And as I mentioned before we recessed for lunch, 01:01:21 16 the Court would appreciate as succinct and targeted an 01:01:27 17 argument from each side as possible. We have a lot to 01:01:31 18 01:01:33 19 cover today, and I'm clearly aware of the evidence, having 01:01:37 20 just sat through all of it, and there's no need to go back and refresh my recollection. 01:01:42 21 01:01:44 22 But go ahead, counsel. 01:01:47 23 MR. BUCZKO: Good afternoon, Your Honor. Jacob 01:01:48 24 Buczko for Plaintiff. 01:01:50 25 So proposed under Rule 50 for a verdict of literal

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infringement against Samsung, Solas has proven that
01:01:51
         1
            beginning in 2013 and continuing through the present,
01:01:51
            Samsung has made, used, sold, offered to sale --
01:01:56
         3
                     THE COURT: Slow down, please.
01:01:59
         4
                     MR. BUCZKO: Yes.
01:02:01
         5
01:02:02
                     -- or imported into the United States the accused
         6
        7
            products without Solas's permission. Solas has
01:02:04
01:02:06
            demonstrated this through the testimony of at least its
         8
01:02:09
            expert, Mr. Credelle, Mr. Repice, and through Mr. Kwak.
                     In addition, Mr. Repice has admitted that it
01:02:14
        10
01:02:18
        11
            imports the accused products in the United States and would
        12
            be liable if Solas has shown the accused devices infringe
01:02:20
01:02:25
        13
            the asserted claims of the patents.
                     Defendant has not introduced any contrary
01:02:25
        14
01:02:27
        15
            testimony or any other evidence and a reasonable juror
            cannot find otherwise.
01:02:30
        16
        17
                     Solas has proven, at least through Mr. Credelle's
01:02:31
            testimony, its expert, Dr. Fontecchio, and Mr. Kwak's
01:02:36
       18
01:02:38
       19
            admissions that every element of Claims 4 and 5 of the '450
01:02:42
       20
            patent --
        21
                     THE COURT: Counsel, you're obviously reading, and
01:02:42
01:02:46
       22
            you're going much too fast for me to follow you, please
01:02:50 23
            slow down. Even if you're reading, take your time, slow
01:02:53 24
            down.
01:02:53 25
                    MR. BUCZKO: Yes, Your Honor.
```

-- is literally found in the Galaxy Note 3, Galaxy 01:02:55 1 Note 4, Galaxy Note 4 Edge, Galaxy Note 5, Galaxy Note 8, 01:02:58 Galaxy S4, Galaxy S5, Galaxy S7, Galaxy S7 Edge, Galaxy S8, 01:03:05 3 and Galaxy S8 Plus devices. 01:03:14 Solas has also proven, at least through 01:03:17 5 01:03:20 Mr. Credelle's testimony and Dr. Fontecchio's and Mr. Kwak's admissions, that every element of Claims 5 and 9 01:03:24 7 of the '338 patent is literally found in the Galaxy Note 3, 01:03:27 Galaxy Note 4, Galaxy Note 4 Edge, Galaxy Note 5, Galaxy 01:03:30 Note 8, Galaxy Note 9, Galaxy S4, Galaxy S5, Galaxy S6 Edge 01:03:36 10 01:03:46 Plus, Galaxy S8, Galaxy S8 Plus, Galaxy S9, and Galaxy S9 11 01:03:54 12 Plus. 01:03:55 13 Solas has further proven, at least through Mr. Credelle's testimony and Dr. Fontecchio's and 01:03:59 14 01:04:02 15 Mr. Kwak's admissions, that every element of Claims 7 and 12 of the '311 patent is literally found in the Galaxy 01:04:05 Note 9, Galaxy Note 10, Galaxy Note 10 Plus, Galaxy S8, 01:04:08 17 Galaxy S9, Galaxy S9 Plus, Galaxy S10, Galaxy S10 Plus, 01:04:16 18 Galaxy S10 5G, Galaxy S20, Galaxy S20 Plus, Galaxy S20 01:04:20 19 01:04:28 20 Ultra, and Galaxy Z Flip. 21 01:04:30 Mr. Credelle presented hours of testimony 01:04:34 22 detailing infringement of each element of the asserted

claims of the asserted -- each of the asserted patents

using Samsung's own documents and sworn testimony from

Samsung's witnesses and referred to exhibits including:

01:04:36

01:04:39

01:04:42

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PTX-95, PTX-160, PTX-123, PTX-131, PTX-163, PTX-135,
01:04:46
         1
            PTX-16, PTX-117, PTX-142, DTX-892, DTX-989, DTX-993,
01:04:57
            DTX-1208, and DTX-681 as just examples.
01:05:08
         3
                    Samsung did not even attempt to provide evidence
01:05:13
            for the majority of the asserted claim elements. A
01:05:16
         5
01:05:20
            reasonable juror cannot find otherwise. If there was any
            contrary testimony about the evidence from Solas's
01:05:24
        7
            witnesses, Dr. Fontecchio --
01:05:26
        8
01:05:29
                    THE COURT: Counsel, speak up so I can hear you,
            and slow down a little bit more.
01:05:31
        10
01:05:33
       11
                    MR. BUCZKO: -- Mr. Kwak impermissibly conflicts
            with this Court's Markman and summary judgment orders.
01:05:37
        12
                    Furthermore, based on the evidence presented,
01:05:40
       13
            Solas has also shown indirect infringement of the asserted
01:05:42
       14
01:05:45
       15
            claims through at least Mr. Kwak's and Mr. Kim's and
            Mr. Repice's admissions that Samsung is a global company
01:05:51
       16
            and a global leader in the smartphones and sells its
01:05:55
       17
           products worldwide.
01:05:59
       18
                     In addition, we heard testimony that Samsung files
01:06:02
       19
       20
01:06:07
            consolidated financial statements and with SEC being the
            parent and owning all of SEA and having a display arm being
01:06:13 21
01:06:19 22
            SDC.
01:06:20 23
                     Solas has proven that it owns the '450, '338, and
01:06:24
       24
            '311 patents through at least the testimony of Mr. Gerry
01:06:29 25
            Padian and Exhibits PTX-550 and PTX-549.
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Defendants have not introduced any contrary
01:06:32
         1
01:06:34
           testimony or other evidence, and a reasonable juror cannot
         2
01:06:38
           find otherwise.
         3
                    THE COURT: All right. Let me hear Defendants'
01:06:39
            response. And I'd like to hear Defendants' arguments on
01:06:40
01:06:47
           both literal and indirect infringement.
01:06:49
        7
                    MR. AUSTIN: Your Honor, Tarek Austin for
           Defendants.
01:07:03
        8
01:07:03
                    THE COURT: Counsel, would you remove your mask?
            I'll hear you a lot clearer if we don't have to listen
01:07:07
       10
01:07:11
       11
           through the material.
01:07:12 12
                    MR. AUSTIN: Thank you, Your Honor.
                    I'll address the motion for the judgment as a
01:07:13 13
           matter of law on the non-infringement of the '450 and the
01:07:15 14
01:07:18 15
            '338 patents, and then I'll hand over to my colleague
            for -- to address the '311.
01:07:21
       16
                    THE COURT: That's fine.
01:07:22 17
       18
                    MR. AUSTIN: We would submit, Your Honor, that as
01:07:24
            for non-infringement of the '450 patent, Solas has failed
01:07:27 19
01:07:32 20
            to provide sufficient evidence that Samsung's products meet
            the following limitations:
01:07:36 21
01:07:38 22
                    First, the first electrode connected to the drive
01:07:42 23
           transistor and selection transistor. In the accused
01:07:46 24
           products, as we -- as we heard, the alleged drive
01:07:52 25
           transistor is T1, the alleged selection transistor is T3.
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The testimony from both Mr. Credelle and Dr. Fontecchio made clear that it's undisputed that there's an intervening transistor, T6, between the alleged drive transistor and alleged selection transistor.

We would also submit that Dr. Fontecchio's testimony established that the claims require a physical connection as opposed to an electrical connection, as Mr. Credelle testified.

We also submit that Samsung's products fail to meet the limitation of an electroluminescent material formed so as to cover the transistors. In this respect, we would submit that Mr. -- that Solas failed to provide adequate proof of infringement, insofar as Mr. Credelle himself testified during cross-examination that he did not know the precise boundaries of where the electroluminescent material lays; and, therefore, his testimony that the electroluminescent material necessarily covers the transistors is unreliable.

Finally, Your Honor, with respect to the '450, we would submit that Solas has failed to provide particularized product-specific evidence of infringement.

In Mr. Credelle's direct examination, Mr. Credelle provided exemplary -- showed to the jury exemplary products and then, at the very end of his presentation, identified the exhibits he was relying on, but that he did not

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actually show the GDS files for every single product, 1 which, in our view, is necessary for the jury to assess on infringement. 3

With respect to the '338 patent, Your Honor, we would also submit that Solas has failed to provide sufficient evidence that Samsung's products meet the following limitations. There are four of them, three are common to all products. The last one is only for certain accused products.

First, Solas has failed to show the limitation of a driving transistor, one of the source and the drain of which is connected to the pixel electrode, is met in any of the accused products.

Similarly, to -- as I was explaining for the -arguing for the '450 patent, there is an intervening transistor, T6. Both experts agree to that point, both Mr. Credelle and Dr. Fontecchio.

Again, we believe Dr. Fontecchio's testimony established that the connection between the source or the drain of the driving transistor and the pixel electrode must be physical.

And with respect to the '338 patent, in particular, we believe Mr. Credelle's theory that the connection can be electrical is clearly inconsistent with the claim language, which specifies that only one of the

source and the drain of the transistor can be connected. 01:11:53 1 01:11:59 If we were talking about electrical connection 2 here, then either none or both of the source and drain of 01:12:00 T1 would be connected. 01:12:07 Second, Your Honor, with respect to the '338 01:12:12 5 patent, we believe the switch transistor, which makes a 01:12:14 write current flow, that limitation is not met in any of 01:12:20 7 01:12:24 the accused products. 8 The reason is that, as Dr. Fontecchio's testimony 01:12:25 01:12:30 10 established, Samsung's seven-transistor circuit has a push-in current. The current is not pulled out of the 01:12:36 11 circuit. 01:12:38 12 Dr. Fontecchio and Mr. Kwak both testified that 01:12:41 13 current does not flow through a capacitor and, therefore, 01:12:46 14 01:12:50 15 cannot be pulled out of the accused products' circuits. We would also submit that the accused products do 01:13:01 16 not meet the holding transistor between the -- the holding 01:13:02 17 01:13:07 18 transistor that holds a voltage between the gate and source 01:13:10 19 of the driving transistor limitation. 01:13:14 20 Dr. Fontecchio's testimony established that the 01:13:18 21 alleged holding transistor for the '338 patent, which is 01:13:23 22 T3, holds a voltage between a gate and the drain of the 01:13:28 23 driving transistor, T1, not between the gate and the 01:13:32 24 source.

We believe that Mr. Credelle's -- Mr. Credelle did

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not offer the specific opinion that T3 holds a voltage 01:13:36 1 01:13:44 between the gate and the drain of T1. Mr. Credelle offered a slightly different but materially different opinion, 01:13:50 3 which is that when T3 is off, the capacitor in the circuit 01:13:53 holds a voltage between the source of T1 and the gate of 01:14:00 5 01:14:07 T1. 7 Finally, Your Honor, we submit that with respect 01:14:07 to a subset of the accused products, specifically the 01:14:11 8 01:14:17 Galaxy Note 8, Note 9, S8, S8 Plus, S9, and S9 Plus, these 9 products do not have the required interconnections. 01:14:25 10 01:14:30 11 And the reason for that is Dr. Fontecchio 12 testified that a person of ordinary skill in the art would 01:14:33 13 01:14:37 understand, in view of the patent specification, that the claim language "interconnections" means interconnects that 01:14:43 14 supply electrical signal to the pixel electrode. 01:14:49 15 And for the products that I just listed, there is 01:14:51 16 no dispute, Mr. Credelle did not argue to the contrary, 01:14:55 17 that the wavy lines identified by Mr. Credelle as the 01:14:59 18 01:15:06 19 alleged interconnects do not electric -- electrically 01:15:12 20 connect to the pixel electrode. 21 For these reasons, Your Honor, we would -- we move 01:15:13 01:15:19 22 that the Court enter judgment as a matter of law of 01:15:26 23 non-infringement by all the accused products of the '450 01:15:29 24 and '338 patents.

I'll turn it over to my colleague --

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01:15:34 1 THE COURT: All right. 01:15:36 MR. AUSTIN: -- to address the '311. 2 01:15:39 THE COURT: Let me hear your arguments on 3 01:15:42 non-infringement as to the '311 patent. 4 MR. DANIEL CHO: Yes, Your Honor. And before I 01:15:43 5 01:15:44 begin, I just wanted to note for the record, just maybe minutes before your direction earlier this afternoon that 01:15:48 7 01:15:51 you would not like to see written positions on our 01:15:56 judgment -- motions for judgment as a matter of law, we did file a 27-page brief that laid out our positions. 01:16:01 10 01:16:05 11 We apologize for that, Your Honor. I understand your practice in that regard now, but we just submit that 01:16:07 12 the positions are in the brief. It's Docket No. 335. But 01:16:10 13 to speed up this process, I'd like to hit just a couple 01:16:14 14 01:16:18 15 high-level points. THE COURT: That's fine. I'm not going to delay 01:16:19 16 instructing this jury or submitting the case to the jury so 01:16:23 17 that I can go read and digest a 27-page brief on a 50(a) 01:16:26 18 motion. 01:16:33 19 20 01:16:34 That may well be why those that wrote the rule provided for 50(b) and the opportunity under 50(b) to fully 01:16:38 21 01:16:44 22 brief at whatever page limits the particular Court might 01:16:48 23 have. But I don't find it feasible or fair to the jury to 01:16:52 24 delay them and have them sit for hours while I read 25 01:16:57 competing briefing of that magnitude.

01:17:00	1	I am happy to hear your targeted arguments. I'm
01:17:04	2	happy for you to reference what you believe the evidentiary
01:17:06	3	record created through the trial shows to support your
01:17:11	4	position.
01:17:12	5	As noted, I've listened carefully to all the
01:17:15	6	evidence throughout the trial, and I'm prepared to hear
01:17:18	7	your arguments and consider them. But you need to present
01:17:21	8	them orally and succinctly and
01:17:24	9	MR. DANIEL CHO: Yes, Your Honor, thank you.
01:17:28	10	THE COURT: that's that's where I am. Go
01:17:31	11	ahead. Let me hear from you on the '311.
01:17:33	12	MR. DANIEL CHO: Thank you.
01:17:33	13	Defendants move for judgment as a matter of law of
01:17:35	14	non-infringement of the '311 patent. At trial, Solas
01:17:38	15	asserted infringement of Claim 7 and 12 of the '311 patent.
01:17:44	16	Among other limitations, Claim 7 recites the
01:17:47	17	substantially flexible substrate and touch sensor
01:17:49	18	configured to wrap around one or more edges of a display.
01:17:52	19	Solas failed to certify its burden of proof of
01:17:56	20	proof of infringement on the 13 accused products for two
01:18:02	21	different reasons.
01:18:08	22	The '311 accused products do not satisfy the
01:18:10	23	substantially flexible substrate configured to wrap around
01:18:14	24	one or more edges of a display limitation.
01:18:17	25	There's no dispute that Claim 7 requires the

mentioned display as a limitation. And the recited 1 substantially flexible substrate to be satisfied by an 2 accused product, the required substrate must be a separate 3 and distinct element from the display.

> We heard from Mr. Credelle, who points to the thin-film encapsulation, or TFE layer, that includes a lower CVD layer, TFE monomer, an upper CVD layer as a substantially flexible substrate required by Claim 7.

This TFE layer, as shown by these documents DTX-633, DTX-677, DTX-669, exemplary documents, show that this TFE layer is part of the display.

There's no dispute that the TFE layer is required for a functioning display, as shown by the testimony of at least Mr. Kwak, Dr. Sierros, and also testimony from Mr. Credelle.

The TFE layer thus constitutes a part of the display. And, accordingly, the TFE layer that Solas has pointed to is part of the display and cannot be the claimed substrate that must be distinct and separate from the referenced display, the language in the claims.

The TFE does not satisfy the limitation that we were just talking about, substantially flexible substrate configured to wrap around one or more edges of the display.

In terms of the Galaxy Z Flip, when it's folded, the display panel of the Z Flip wraps around the touch

01:18:21 01:18:22 01:18:24 01:18:30 01:18:31 5 01:18:36 6 7 01:18:39 01:18:43 8 01:18:47 01:18:52 10 01:18:59 11 01:19:02 12 01:19:05 13

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sensor, while the claims in the patent -- Claims 7 and 12 01:19:53 1 01:19:55 that are asserted against Defendants require wrapping the other way around. 01:19:58 3 And we heard this from the testimony of 01:19:59 Dr. Sierros and also shown in documents, at least DTX-749. 01:20:03 01:20:08 And we submit that no reasonable jury would 6 7 conclude that the Galaxy Z Flip infringes Claims 7 and 12 01:20:11 01:20:15 for the reasons I just discussed. 8 01:20:16 As for some other accused products, Solas generally pointed to the curvature in the accused products 01:20:19 10 01:20:21 11 to satisfy this limitation, but the evidence, however, 01:20:24 12 shows that argument is not supported. The '311 accused products do not have the required 01:20:29 13 intersection between two or more surfaces of a display in 01:20:33 14 01:20:37 15 which the intersection is wrapped around by the claimed touch sensor. 01:20:41 16 Those products have only a surface that curves 01:20:41 17 towards an edge, and thus cannot be ratified by the 01:20:45 18 19 asserted claims. And this is shown in documents, at least 01:20:47 20 01:20:49 DTX-989, DTX-1045, DTX-995, DTX-1049, and we also heard 01:20:59 21 testimony from Dr. Sierros in this regard. 01:21:01 22 For this reason, Defendants move for judgment as a 01:21:05 23 matter of law on infringement for the asserted claims of

THE COURT: All right. Thank you, counsel.

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the '311 patent.

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Let's move next -- I'd like to hear competing
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            arguments on the issues of validity and invalidity.
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                    And it's apparent that there is not an invalidity
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            challenge to the '338 patent, correct?
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                    MR. TSUEI: That's correct, Your Honor.
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                    MR. DANIEL CHO: That's correct, Your Honor.
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                    THE COURT: Okay. Let me hear your arguments
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            competing with regard to the issue of validity on the '450
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            and the '311 patents.
                    And let me say this, counsel: I have a scheduled
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            phone call to take at 1:30 or shortly thereafter. That's
            why this is one of the rare times I have my cell phone on
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            the bench, and I promise you it's muted. But if that call
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            comes through, I'll have to recess and take that call, and
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            then I'll be back shortly.
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                    Go ahead.
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                    MR. TSUEI: Okay. Thank you, Your Honor. May it
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           please the Court.
                    My name is James Tsuei. I'll be presenting
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            Solas's motion for judgment as a matter of law on the '311
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            patent issues related to invalidity, and my colleague,
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            Mr. Rubin, will be presenting Solas's arguments on
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            invalidity related to the '450 patent.
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                    THE COURT: Give me your name again, please.
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                    MR. TSUEI: James Tsuei, Your Honor.
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01:22:24	1	THE COURT: Thank you. Go ahead, Mr. Tsuei.
01:22:28	2	MR. TSUEI: So Solas moves for judgment as a
01:22:29	3	matter of law for no invalidity based on Chen because the
01:22:30	4	record establishes that Chen is not prior art. We
01:22:34	5	satisfied our burden of production under the Federal
01:22:37	6	Circuit's burden-shifting framework for antedation claims
01:22:41	7	in district court.
01:22:42	8	That framework is set forth, for the record, in
01:22:47	9	Technologies Licensing Corp. versus Videotek, Incorporated,
01:22:50	10	545 F.3d 1316, Federal Circuit opinion from 2008.
01:22:56	11	Solas satisfied its burden of production under
01:23:00	12	that burden-shifting framework by producing unrebutted
01:23:07	13	evidence and expert and testimony that the invention of the
01:23:10	14	'311 patent predates by six months the July 19th, 2011,
01:23:14	15	effective date of the Chen reference.
01:23:16	16	We also provided unrebutted evidence and expert
01:23:20	17	opinion that the invention of the '311 patent was actually
01:23:23	18	reduced to practice on July 8th, 2011, before the effective
01:23:29	19	date of the Chen reference.
01:23:30	20	That evidence includes, as the Court is well
01:23:36	21	aware, the voluminous documentary evidence, as well as the
01:23:38	22	testimonies of Mr. Yilmaz and Mr. Shaikh, named inventors,
01:23:41	23	as well as the expert opinion of Mr. Credelle.
01:23:44	24	In doing so, Solas shifted the burden back on to
01:23:49	25	Samsung, who under the proper framework, bears the ultimate

burden of persuasion that they have to prove with clear and 01:23:54 1 01:23:56 convincing evidence that Chen is prior art. They failed to rebut any of Solas's testimony or evidence on this point. 01:24:01 3 01:24:05 For example, as Your Honor may remember, Dr. Sierros yesterday admitted he had no opinions rebutting 01:24:08 01:24:12 Solas's claims of earlier invention and reduction to practice, despite having every opportunity to have done so. 01:24:15 7 01:24:19 8 In sum, as the record contains no factual disputes 01:24:23 regarding the invention and reduction to practice story as presented by Solas in this case, we submit to Your Honor 01:24:27 10 that no reasonable juror could find that Samsung satisfied 01:24:30 11 its burden of persuasion to clearly and convincingly show 01:24:35 12 01:24:40 13 that Chen is prior art. Your Honor, Solas also moves for no anticipation 01:24:42 14

by Chen on an element-by-element basis.

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The basis of our argument under this motion for judgment as a matter of law is that during his testimony on direct examination, Dr. Sierros admitted in response to questioning from Samsung's counsel no fewer than three separate times, in context of Dr. Sierros's opinions presented -- presented on screen to the jury, that Chen did not anticipate. Chen did not anticipate. It does not anticipate. He does not anticipate.

THE COURT: No need to repeat, counsel. I was here.

01:25:25 MR. TSUEI: Thank you, Your Honor. 1 01:25:25 For those two reasons and on those two grounds, 2 Solas moves under Rule 50(a) for no invalidity of the '311 01:25:30 3 patent asserted claims based on Chen. 01:25:36 And, Your Honor, my colleague, Mr. Udick may have 01:25:37 5 01:25:42 neglected to mention, we are moving for JMOL for no 6 obviousness based on the sole asserted combination, and 7 01:25:46 I'll just briefly explain why. 01:25:49 8 01:25:50 Yesterday, during cross-examination of Samsung's technical expert on this issue, Dr. Sierros admitted he 01:25:53 10 01:25:56 11 actually did not apply the Court's claim construction to 12 determine where the missing element and the primary 01:26:00 reference [7d] was actually found in the Joo reference. 01:26:04 13 And, for the record, that citation is the sealed transcript 01:26:07 14 01:26:11 15 from Day 4, 147, Lines 23 to 25.

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Without having actually applied this Court's claim construction of "edge," Dr. Sierros admitted essentially that he actually could not proffer a competent opinion that the references could be combined in a way to meet the limitations of the asserted claims.

So for these reasons, Your Honor, Solas believes that Samsung has failed to meet their burden of proving invalidity under either anticipation or obviousness grounds by clear and convincing evidence of the asserted claims of the '311 patent.

01:26:50 1 THE COURT: All right. Thank you. 01:27:00 Let me hear competing argument, please. 2 MR. VALENCIA: Good afternoon, Your Honor. Daniel 01:27:04 3 Valencia on behalf of Defendants. I can address the '311 01:27:06 patent issues that were just raised. There were two that 01:27:08 5 01:27:12 were raised. 7 One is that Chen isn't prior art. I'll take that 01:27:12 one up first, and then I'll talk about the anticipation 01:27:16 8 point. 01:27:19 9 On -- with respect to Chen, there's been a lot of 01:27:19 10 01:27:23 11 motion practice in this case concerning what is proper evidence of corroboration for invention. And I thought I 01:27:26 12 01:27:29 13 heard my colleague, Mr. Tsuei, say that there are no factual disputes. 01:27:33 14 01:27:35 15 There absolutely are factual disputes, and one of the things you'll hear about in discussion of the jury 01:27:38 16 17 instructions is that we don't think that there's adequate 01:27:41 corroboration of the date of invention by -- or the alleged 01:27:45 18 date of invention by Mr. Yilmaz and Mr. Shaikh and others. 01:27:48 19 01:27:51 20 As a matter of law, inventor testimony -- inventor documents cannot suffice to establish an earlier date of 01:27:55 21 01:27:59 22 invention than the date Chen was prior art. 01:28:03 23 And so it's our position that the jury should get 01:28:05 24 to consider what they claim is evidence of conception and 01:28:08 25 reduction to practice in light of the cross-examination

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that was made of Mr. Shaikh, Mr. Yilmaz, and Mr. Credelle.
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                    So that's Point 1.
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                    On the anticipation argument, I was not in the
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            courtroom, but I understand that during cross-examination,
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            opposing counsel -- sorry, counsel for Solas actually
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            revisited the issue of anticipation and opened the door.
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                    And while Mr. -- or, excuse me, Dr. Sierros did
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            testify and did have some difficulties formulating his
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            opinion on anticipation, Mr. Haslam got up and asked him
            some questions about whether the elements in the claims
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            were satisfied, and he did testify indeed that they were.
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                    THE COURT: He did have some difficulty.
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                    MR. VALENCIA: Candidly, he did.
                    But we -- it's our position, it's our view, that
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            on redirect examination by Defendants' counsel, we were
            able to rehabilitate Dr. Sierros and get him to clearly
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            articulate his opinion, which is contrary to the motion
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            that Solas has just made.
                    THE COURT: All right. What else do you have?
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                    MR. VALENCIA: I'm going to turn it over to my
            colleague to handle the third issue.
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                    THE COURT: All right.
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                    MR. VALENCIA: Thank you.
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                    THE COURT: Go ahead, Mr. Cho.
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                    MR. DANIEL CHO: Thank you, Your Honor. Daniel
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Cho on behalf of Defendants. 01:29:38 1 01:29:39 We also argue that Solas has failed to put forward evidence to establish that Chen is not a prior art. 01:29:42 3 submit, Your Honor, that there was a failure of 01:29:42 corroboration, where Solas had burden to prove the 01:29:44 01:29:47 invention date based on at least some corroborating evidence that did not come from the inventors. 7 01:29:50 01:29:54 Solas relied on inventor testimony and inventor 8 01:29:58 documents, but Solas failed to corroborate the authorship and date in a manner that is dependent from the inventors. 01:30:02 10 01:30:05 There is also a failure of reduction to practice. 11 01:30:10 12 There was no evidence that was shown to the jury regarding 01:30:12 13 the prototypes that met the wraparound limitation that's been discussed, no evidence showing any prototype of the 01:30:15 14 01:30:18 15 wraparound which was successfully made, Your Honor. And for that reason, we submit that there was 01:30:20 16 insufficient evidence put forward to establish Chen is not 01:30:23 17 01:30:26 18 prior art. 01:30:27 19 THE COURT: Thank you. 20 01:30:28 All right. Let's move on. Let me hear arguments from the competing parties regarding willfulness related to 01:30:32 21 01:30:38 22 the '311 patent. 01:30:41 23 MR. RUBIN: Your Honor. THE COURT: 01:30:43 24 Yes. 01:30:44 25 MR. RUBIN: There is still -- Neil Rubin for

01:30:45	1	Solas. There is still an issue on invalidity that we
01:30:46	2	haven't addressed. We addressed invalidity for the '311
01:30:52	3	patent, but, as Mr. Tsuei indicated, I'm going to be
01:30:55	4	addressing invalidity for the '450 patent.
01:30:56	5	THE COURT: Well, I thought when you didn't get up
01:30:58	6	and the defense counsel went to the podium, you had decided
01:31:03	7	not to present, but I'll let you do it now.
01:31:07	8	MR. RUBIN: Thank you, Your Honor.
01:31:08	9	THE COURT: Please try to be brief.
01:31:11	10	MR. RUBIN: Thank you, Your Honor.
01:31:13	11	Your Honor, Solas moves for judgment as a matter
01:31:17	12	of law of no invalidity of the '450 patent
01:31:19	13	THE COURT: Mr. Rubin, I could hear you better if
01:31:23	14	you'd remove your mask just while you're at the podium.
01:31:27	15	Thank you.
01:31:27	16	MR. RUBIN: Thank you, Your Honor.
01:31:27	17	Samsung has failed to present clear and convincing
01:31:30	18	evidence, or any evidence, showing that the sole reference
01:31:31	19	that they rely upon, Utsugi, discloses or renders obvious
01:31:35	20	every element of the '450 patent claims at issue in this
01:31:39	21	trial.
01:31:40	22	Samsung's expert, Dr. Fontecchio, failed to cite
01:31:43	23	any statement or figure in Utsugi that expressly discloses
01:31:47	24	or renders obvious an insulation film formed over said
01:31:52	25	substrate so as to cover both active elements as required

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         1 by Claim [1c].
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                    Relevant testimony from Dr. Fontecchio showing
            this can be found at yesterday's transcript on Pages 625,
01:32:00
            Line 15, through 628, Line 23.
01:32:06
                     Dr. Fontecchio also failed to cite any statement
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            or figure in Utsugi that expressly discloses a first
            electrode connected to both active elements through said at
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            least one contact hole as required by Claim Element [1d],
         8
            and further failed to present any opinion that this
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            limitation would have been obvious.
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                    And relevant testimony on this point is from
        11
            yesterday, Page 624, Lines 1 through 25, and Page 628,
01:32:38
       12
            Line 24, through 632, Line 1.
01:32:46
       13
                    As Utsugi is the sole prior art relied upon by
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            Samsung for this '450 patent and as expert testimony is
            required to establish prior art maps on the claims for the
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            purposes of anticipation or obviousness, no reasonable jury
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            could find that the '450 patent claims are invalid, and
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            Solas is entitled to judgment as a matter of law on this
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            issue.
01:33:14 21
                    THE COURT: All right. Thank you, counsel.
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                    Anything further before we move on to the issue of
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            willfulness?
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                    MR. RUBIN: Not on -- or not on invalidity from
           Plaintiff, Your Honor.
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THE COURT: All right. 01:33:29 1 01:33:35 MR. AUSTIN: Your Honor, Defendants -- Defendants 2 01:33:39 disagree with my colleague's presentation just now, and we 3 would submit that Defendants have provided clear and 01:33:43 convincing evidence that the '450 patent is anticipated or, 01:33:46 5 01:33:53 in the alternative, rendered obvious by Utsugi and that there is no evidence from which a jury could reasonably 7 01:33:57 conclude otherwise. 01:34:00 8 01:34:03 THE COURT: No legally sufficient evidence, I believe the rule says. 01:34:05 10 01:34:07 11 MR. AUSTIN: Your Honor is correct. 12 01:34:10 THE COURT: All right. 01:34:11 13 MR. AUSTIN: Legally sufficient evidence to conclude otherwise. 01:34:12 14 01:34:13 15 Your Honor, Dr. Fontecchio, in his direct examination, specifically pinpointed where each and every 01:34:16 16 limitation of this patent is disclosed in Utsugi. We would 17 01:34:20 emphasize that his testimony was unrebutted at trial. 01:34:26 18 With specific respect to the two limitations 01:34:32 19 20 01:34:35 identified by my colleague, starting with [1c], the 21 insulation layer covering both transistors, Dr. Fontecchio 01:34:41 01:34:46 22 testified that a person of ordinary skill in the art would 01:34:52 23 understand from Utsugi's directive to let grow an 01:34:58 24 insulation layer. After the transistors have already been 01:35:03 25 formed, that the insulation layer would be deposited over

the entire surface.

And, therefore, even though the selection transistor of Utsugi is not specifically -- expressly shown in Figure 5 nor expressly identified in the corresponding text cited by Dr. Fontecchio during his presentation, a person of ordinary skill in the art would understand that the insulation layer was deposited across the entire surface and only removed over the contact holes, as expressly directed by Utsugi.

With respect to Limitation [1d], Your Honor, we -again, the testimony provided by Dr. Fontecchio is
unrebutted, and that testimony was that both transistors
would be covered by the electrode and connected to that
electrode through a contact hole.

Your Honor, even if there were reasonable doubt about anticipation of these limitations, we submit that Dr. Fontecchio, again, provided unrebutted testimony that a person of ordinary skill in the art would consider it obvious to deposit — to keep the layer that has already been — the insulation layer that has already been deposited over the entire surface and not remove it over the selection transistor.

Solas has identified no reason why a person of ordinary skill would be motivated to do so; and, therefore, we would submit that, at a minimum, we've provided clear

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01:36:56 24 01:37:02 25

01:37:07	1	and convincing evidence of obviousness.
01:37:09	2	THE COURT: All right. Thank you, counsel.
01:37:11	3	I'd like to now hear competing arguments on the
01:37:17	4	issue of willfulness regarding the '311 patent.
01:37:20	5	Let me hear from the Plaintiff first.
01:37:22	6	MR. UDICK: Thank you, Your Honor. Steve Udick
01:37:27	7	for Plaintiffs.
01:37:28	8	Plaintiff Solas moves for JMOL of willfulness of
01:37:32	9	the '311 patent by Defendants Samsung Display Corporation,
01:37:35	10	Samsung Electronics Corporation, and Samsung Electronics
01:37:38	11	America.
01:37:38	12	First, as a predicate matter, willful infringement
01:37:43	13	is proper because the Plaintiff, Solas, has shown, at least
01:37:46	14	through our JMOL on non or on infringement, that we've
01:37:51	15	established infringement as a matter of law.
01:37:54	16	We have also established that that infringement
01:37:57	17	has been willful.
01:37:58	18	First, with respect to Samsung Display
01:38:02	19	Corporation, the testimony is unrebutted at trial this week
01:38:05	20	that Samsung Display was aware of the '311 patent, it was
01:38:09	21	aware of the development of the technology that led to
01:38:13	22	to the '311 patent before it arrived. Within a month of
01:38:18	23	the filing of the '311 patent, Samsung was aware of the
01:38:21	24	issuance of the '311 patent.
01:38:22	25	And to that extent, knowledge and intent going

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forward is the willful conduct here, as well as the conduct 1 that I'll describe below. 2

But as to Samsung Electronics and Samsung --Samsung Electronics America and Samsung Electronics Corporation, their infringement is willful, as well, because of their reckless disregard for Solas's patent rights shown by the compartmentalization of the entities, their deliberate attempts to avoid the knowledge of each other's -- of the risk associated that other entities may know, particularly where Samsung Display is an 80-percent-owned subsidiary of Samsung Electronics Corporation.

We've also heard testimony from Mr. Kim that the size of bargaining parties between the entities is at least one reason as to whether or not they take a license.

This is not grounded on the issues of whether they use the technology or not, but is a conscious disregard to the technology and a play towards the bargaining position of the parties.

And even if that is not met, Samsung Electronics America, Samsung Electronics Corporation, and Samsung Display all are willful infringers, at least because of the post-suit conduct of the '311 patent.

First, they continued the pursuit of baseless grounds. Their sole ground for invalidity was presented by

01:39:54	1	an expert witness who whose testimony reminded us that
01:39:59	2	sometimes the truth cannot help but escape. And we heard
01:40:03	3	their testimony of what their expert believed the validity
01:40:06	4	of the patent was, and yet they've continued that defense
01:40:10	5	throughout trial. And so
01:40:12	6	THE COURT: Let me ask you, counsel, in light of
01:40:15	7	the clear guidance from the Supreme Court, and I'm thinking
01:40:18	8	of the Halo case that makes it clear, this is a totality of
01:40:22	9	all the circumstances-type analysis.
01:40:25	10	Are you telling me there's nothing that would push
01:40:28	11	back on the issue of willfulness and all the evidence is
01:40:31	12	clear that it occurred in a willful and egregious manner
01:40:35	13	such to support a grant at this stage under Rule 50(a)?
01:40:40	14	And the Defendants can ask can anticipate I'm
01:40:44	15	going to ask them the same question.
01:40:46	16	MR. UDICK: Your Honor, first, with respect to
01:40:51	17	Samsung Display Corporation
01:40:53	18	THE COURT: You're entitled to make the motion,
01:40:54	19	but the guidance this Court operates under from higher
01:41:00	20	Courts is that I have we have to look at everything,
01:41:03	21	everything, not just this discreet area or that discreet
01:41:08	22	area.
01:41:08	23	And discharging that obligation, are you telling
01:41:12	24	me there's nothing that would counter or be taken into

01:41:15 25 consideration in opposition to your position on

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willfulness?
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                    MR. UDICK: I believe there -- there will be
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            evidence that could be offered as a suggestion to the
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            contrary in opposition. We maintain the position, though,
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            that within the totality of the circumstances, JMOL is
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            still appropriate, at least because of the knowing conduct
            of Samsung Display.
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                    THE COURT: Okay. See if you can finish up your
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            argument for me.
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                    MR. UDICK: I am finished, Your Honor.
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                    THE COURT: All right. Let me hear a response
           from the Defendants, then.
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                    MR. DANIEL CHO: Daniel Cho.
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                    THE COURT: I'll ask the same question, counsel.
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                    MR. DANIEL CHO: Daniel Cho on behalf of
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           Defendants.
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                    Your Honor, we submit that, under the Supreme
            Court's quidance under Halo, that -- first of all, we
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            disagree with the points made by my colleague there, that
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            our conduct was willful, that Defendants' conduct was
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           willful.
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                    The Supreme Court has said in Halo that conduct
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           that rises to the level of wanton, malicious, bad faith,
            deliberate disregard is the standard. It's a higher burden
01:42:15 24
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           that the Plaintiff has to show willful infringement. And I
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01:42:21 1 can --01:42:21 THE COURT: So let me ask you: Given that I 2 01:42:23 obviously have read Halo and don't need to you recite to me 3 what it says, do you think there's absolutely no evidence 01:42:28 that would support a finding of willfulness here such that 01:42:33 5 01:42:37 the totality of everything would support a grant of no willfulness under 50(a)? 7 01:42:42 MR. DANIEL CHO: Yes, Your Honor. We believe that 01:42:43 8 01:42:45 there was --9 THE COURT: Give me the succinct reasons for it as 01:42:45 10 01:42:50 11 quickly as you can, then, please. 12 MR. DANIEL CHO: Sure. 01:42:51 01:42:53 13 Your Honor, there was no adequate showing of pre-suit notice. And my colleague talked about the 01:42:54 14 01:42:58 15 distinct Samsung entities, but there was testimony given by witnesses from Samsung Display and a corporate witness from 01:43:02 16 01:43:05 Samsung Electronics Co. and Samsung Electronics America 17 showing how the corporate entities are distinguishable and 01:43:09 18 they don't have shared knowledge, even within the 01:43:12 19 01:43:15 20 corporation. 21 01:43:16 And as for SEA, there's no showing of any pre-suit 01:43:20 22 knowledge, other than trying to suggest that SEA, because they're a subsidiary of SEC, would have all the knowledge 01:43:23 23 01:43:26 24 that SEC has, and that's simply not true given what we've 01:43:31 25 heard in Court.

As for SDC, they point to some generalized lists of -- long lists of patents and spreadsheets that identify the patent number for the '311 patent, but there's sufficient caselaw, we submit, that shows long portfolios or lists of patents are legally insufficient to show pre-suit notice.

They also pointed to evidence of patents cited in prosecution history or other patent documents that use. As references cited, one of the patents was a '311 patent, and there's, again, caselaw there showing that that does not rise to the level of legally-sufficient showing of pre-suit knowledge.

We also submit that the Plaintiff has failed to show egregiousness, which is required for showing willful infringement. There was testimony and evidence shown that Samsung Display, through their business dealings with Atmel, they did not use -- Samsung Display did not use Atmel's confidential information.

Samsung Display was innovating its own metal mesh technology that was -- it was an integrated touch sensor, very different from Atmel.

In fact, we heard testimony from at least Mr. Kwak who testified that the external metal mesh sensors were unacceptable for use in their products.

So for those reasons we submit, Your Honor, that a

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finding of no willful infringement as a matter of law is
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            appropriate at this stage.
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                     THE COURT: Thank you, counsel.
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                     Let me hear the parties' competing arguments on
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            damages.
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                    We'll begin with the Plaintiff.
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                     MS. HENRY: Good afternoon, Your Honor. Claire
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            Henry on behalf of Solas.
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                     Solas moves for Rule 50(a) motion on the purpose
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            of damages -- on the subject of damages. We believe we've
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            proven clearly that the appropriate form of damages for the
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            '450 patent is $25,824,919. For the '338 patent, it's
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            $27,326,497. And for the '311 patent, it is $35,412,046.
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                     Your Honor, specifically for this, we rely on the
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            testimony of Mr. Dell and his evidence of use -- of
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            Samsung's use of the patents and comparable licenses.
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            PTX-746, 747, PTX-509, and PTX-128 and 522.
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                     Mr. Martinez admitted on cross that he had not
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            considered either unit sales or revenues at all in his
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            number, and he also admitted in cross that he believed, and
            I quote -- excuse me, he believed the purchase prices, and
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            I quote, an absolute ceiling for the damages.
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                     We believe he clearly has not applied the proper
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            foundation, and, therefore, the only proper evidence in
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            front of the jury from which any reasonable juror could
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find is the opinions provided by Mr. Dell. 01:46:40 1 01:46:43 Thank you, Your Honor. 2 THE COURT: Thank you, Ms. Henry. 01:46:44 3 01:46:45 Let me hear the competing arguments from 4 Defendants. 01:46:47 5 01:46:48 MR. DANIEL CHO: Daniel Cho on behalf of 6 7 Defendants, Your Honor. 01:46:49 01:46:49 8 We believe that Solas has not put forward sufficient evidence of damages to any asserted claim of the 01:46:52 01:46:55 10 asserted patents. 01:46:56 And for that reason, we'd move under Rule 50(a) 11 judgment as a matter of law of no damages, or in the 01:47:01 12 01:47:04 13 alternative, maximum damages of total \$1.65 million. The reasons for that are that Mr. Dell, Solas's 01:47:08 14 01:47:12 15 damages expert, relied on a number of non-comparable licenses, and Mr. Credelle failed to lay the proper 01:47:17 16 foundation as to the technical comparability for at least 01:47:21 17 the license agreements involving Universal Display. 18 01:47:24 As for the non- -- the license agreement between 01:47:28 19 20 01:47:33 Atmel and Uni-Pixel, which Mr. Dell testified as somehow 21 being comparable to the hypothetical negotiation for the 01:47:37 22 '311 patent, there was no -- there was insufficient showing 01:47:41 01:47:44 23 of a factual foundation for a technical comparability of 01:47:48 24 any of the patents in the Atmel portfolio to the '311 patent that's asserted against the Defendants for, at least 01:47:54 25

the reason that at the time of the license agreement's execution, the '311 patent had not at all been issued.

Mr. Martinez provided sufficient testimony, particularly with respect to the Casio/Samsung business relationship, as to why the two hypothetical licensor and the hypothetical licensee would have agreed to a lump sum payment structure for the hypothetical license and also why Atmel and Samsung, with respect to the '311 patent -- '311 patent, would have also been a lump sum structure instead of a running royalty.

As for the smallest salable patent practicing unit, Your Honor, we have testimony from Mr. Martinez and also Dr. Sierros who talked about why the smallest salable patent practicing unit for the '311 patent cannot be the overall display module, which Samsung Display sells to at least its customer SEC, and why a need to apportion down to the practicing unit, which is the touch sensor.

Mr. Dell's cost savings analysis we've shown through our witnesses and the evidence to be unreliable and unsupported by the facts.

The comparison that he was drawing was faulty, and we heard Mr. Martinez a few hours ago explaining why the comparison between the external metal mesh touch sensors that were never used in any of the accused products against ITO sensors is not the proper comparison to draw in the

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cost savings benefit determinations with respect to the 01:49:28 1 01:49:31 '311 patent. 2 01:49:31 And, lastly, Your Honor, on the UDC agreement, 3 Mr. Dell testified that the starting place for the running 01:49:35 4 royalty rate that he drew from the 2005 UDC SDI agreement, 01:49:40 5 01:49:47 which was PTX-509, would be a range of 0.5 to 1.0 percent, and he did -- he testified to some apportionment 7 01:49:52 calculation that he did off of that. 01:49:55 8 01:49:56 But we heard testimony, Your Honor, from Mr. Kim, Samsung Display's witness, who testified that at the 01:50:01 10 01:50:03 11 relevant time period of the 2005 UDC license, that Samsung Display was only using one -- producing one color using 01:50:08 12 UDC's phosphorescent materials, and, therefore, the 01:50:12 13 applicable royalty rate would have been .5 percent. 01:50:15 14 01:50:18 15 So Mr. Dell's royalty rate analysis clearly is

So Mr. Dell's royalty rate analysis clearly is starting from the wrong starting point.

And we submit, Your Honor, that that's not the reliable way to determine reasonable royalty.

THE COURT: Thank you, counsel.

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With regard to the motions offered by both

Plaintiff and Defendant for judgment as a matter of law

pursuant to Rule 50(a) of the Federal Rules of Civil

Procedure, with regard to the issue of infringement versus

non-infringement, both literal and indirect, those motions

are denied.

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With regard to the issue of validity or invalidity
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            regarding the '450 patent and the '311 patent, those issues
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            are denied.
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                     With regard to the issue of willful infringement
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            concerning the '311 patent, those motions competing are
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            denied.
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                     And with regard to the issue of damages raised by
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            both parties in competing fashion, those motions are also
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            denied.
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                     This completes practice under Rule 50(a), counsel.
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                     I will be back shortly to begin an informal charge
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            conference here in the courtroom.
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                     Please advise any of your respective trial teams
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            that aren't present that wish to participate in that
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            process to be here over the next few minutes.
                     In the meantime, the Court stands in recess.
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                     COURT SECURITY OFFICER: All rise.
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                     (Recess.)
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                     (Jury out.)
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                     COURT SECURITY OFFICER: All rise.
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                     THE COURT: Be seated, please.
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                     Mr. Latham, would you bring in the jury, please?
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                     COURT SECURITY OFFICER: All rise.
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                     THE COURT:
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                     (Jury in.)
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THE COURT: Please be seated. 04:36:36 1

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Ladies and gentlemen of the jury, I hope you remember the part when I let you go for lunch where I said this is not an exact science. We have been working diligently ever since you left the courtroom, and I'm not going to go through all the steps that have to be done pursuant to the rules of procedure and the precedent that binds the Court. I'm simply going to say it's taken longer than I thought.

There is probably another hour's worth of work before I'm in a position or would be in a position to give you my final instructions and then have counsel for Plaintiff and Defendant present their arguments.

Having done this more than once before, I can tell you that when I start giving you my final instructions, from that point until the point where the lawyers are going to finish their arguments and I send you to the jury room to deliberate on your verdict, it's going to be roughly two hours. I'm not going to keep you up here on a Friday evening for that to be done today.

I apologize for you being at loose ends since midafternoon until now. I realistically thought we could get there, but despite my best efforts -- and I'm not casting blame. The lawyers have been working with me as diligently as I've been working. There's just a lot to

04:38:46 1 cover. And as I told you early on, this is not a simple 04:38:49 2 case.

So all that said, I'm going to release you for the evening. I'll ask you to take your notebooks and leave them closed on the table in the jury room. I'll remind you one more time to follow all the instructions that I've given you about your conduct during the trial, including at the top of that list, not to discuss the case in any way with anyone, including the eight of yourselves.

I'm also going to ask you this, I'm going to ask you to leave your homes a little early Monday and be here and be prepared to go at 8:00 o'clock. The rest of us are going to stay up here as long as it takes tonight so that everything is finished and wrapped up with a pretty bow on top, and the only thing I have to do Monday morning is walk up here, look at the -- look at the seven of you and start giving you my final instructions.

So if you'll be here Monday so that you can start at 8:00 o'clock, I'll be prepared to start at 8:00 o'clock. And, hopefully, by midmorning, I'll be instructing you to retire and deliberate on your verdict, and we'll have whatever time it takes Monday for that process to be completed.

I apologize again. I had hoped that we could get this to you and in your hands today, but despite

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everybody's best efforts, it's just not practical. And I 04:40:08 1 04:40:14 finally reached a point I don't see any sense keeping you 04:40:16 on hold any longer. 3 So with those instruction, you're excused for the 04:40:18 evening and the weekend. Please don't forget to come back 04:40:22 04:40:26 at 8:00 o'clock Monday morning. And I'll see you at 8:00 7 o'clock. Travel safely. 04:40:26 04:40:32 8 The jury is excused. 04:40:33 COURT SECURITY OFFICER: All rise. 9 04:40:58 10 (Jury out.) 04:40:58 11 THE COURT: All right. Be seated, please. 12 Counsel, I've given both sides in chambers two 04:41:00 copies of the final jury instructions and one copy of the 04:41:04 13 verdict form. These are the documents produced after the 04:41:06 14 04:41:10 15 benefit of the fulsome and informal charge conference I held with you off the record here in the courtroom. 04:41:15 16 17 I'm going to give you an additional 15 minutes to 04:41:17 18 review those. Then it's my intention to be back on the 04:41:21 record and conduct a formal charge conference. And I've 04:41:25 19 04:41:29 20 already described to you the mechanics of how I anticipate 21 that will be held. 04:41:33 04:41:33 22 Once the final charge conference is complete, then 04:41:37 23 I anticipate releasing you for the weekend, and I will do 04:41:42 24 the document production that needs to be done in my 04:41:46 25 chambers so that Monday morning at 8:00 o'clock we can

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            start.
                     I am hopeful and trusting there won't be
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            demonstrative disputes or other problems with regard to
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            closing arguments that I'll need to hear Monday morning.
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            But if there are, I will be in chambers no later than 7:30.
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            We will get through those in 30 minutes, and we will get
            started.
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                     In that regard, continue to meet and confer as
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            diligently as you have last evening and today, in hopes
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            that that won't be necessary. But if it is, follow all the
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            instructions I've given you about keeping the Court
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            informed on any such possible disputes.
                     I do not -- having just done what I did and having
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            just told the jury what I've told them, we will start at
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       15
            8:00 o'clock Monday morning.
                     All right. Are there questions from Plaintiff?
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                     MR. FENSTER: No, Your Honor.
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                     THE COURT: Any questions from Defendant?
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                     MR. LERNER: No, Your Honor.
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                     THE COURT: All right. I'll be back in 15
            minutes, and we'll conduct a formal charge conference on
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            the record at that time.
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                     The Court stands in recess.
04:42:51 24
                    COURT SECURITY OFFICER: All rise.
04:42:53 25
                     (Recess.)
```

(Jury out.) 05:01:57 1 COURT SECURITY OFFICER: All rise. 05:02:26 2 05:02:29 THE COURT: Be seated, please. 3 05:02:31 All right. As I mentioned at the time I let the jury recess for the evening and weekend, the Court has 05:02:42 05:02:47 conducted this afternoon a fulsome informal charge conference with counsel for all the parties. We've 05:02:52 7 reviewed the current version of the proposed final jury 05:02:56 8 instructions and verdict form, which have gone through 05:03:02 several iterations, both before and during the trial. 05:03:05 10 05:03:10 11 The Court took an opportunity to receive direct 12 and helpful input on an informal basis from various counsel 05:03:14 on both sides of the case with regard to those areas in 05:03:18 13 these documents where the parties have a difference of 05:03:23 14 opinion. 05:03:28 15 05:03:28 The Court's considered all that input. The Court 16 has generated a current version of the final jury 05:03:32 17 instructions and verdict form that it believes comports 05:03:39 18 with that input, as well as the law and precedent. 05:03:42 19 05:03:46 20 The Court has made duplicate copies of those 21 documents available to both sides for an adequate length of 05:03:50 05:03:53 22 time to review and consider the same. 05:03:56 23 And we'll now proceed to hold and conduct a formal 05:03:59 24 charge conference on the record with regard to the final 05:04:02 25 jury instructions and verdict form.

As I mentioned earlier to counsel, I believe 05:04:03 1 during the informal charge conference, at this point, 05:04:08 2 during the formal charge conference, I would request that 05:04:11 3 there be a single representative of both sides who will go 05:04:15 to the podium, remain at the podium. 05:04:18 5 05:04:21 And as we go through these documents on a 6 7 page-by-page basis, if there are objections, I will hear 05:04:23 them. If not, then I'll get an indication from counsel 05:04:27 8 05:04:30 that there are not any objections, and then we'll move on 10 05:04:34 to the next page. 05:04:35 And we will cover these, beginning with the final 11 jury instructions and then moving on to the verdict form, 05:04:37 12 05:04:40 13 on a page-by-page basis so that we don't overlook anything. So, with that, if counsel for Plaintiff and 05:04:44 14 05:04:51 15 counsel for Defendants who are going to represent the parties during the formal charge conference will go to the 05:04:53 16 podium, please. 05:04:55 17 All right. We'll begin with the final jury 05:04:56 18 instructions. 05:05:02 19 05:05:04 20 Let me ask both -- both of you gentlemen, are there objections from either Plaintiff or Defendant to 05:05:08 21 05:05:11 22 anything on Page 1 of the final jury instructions? 05:05:14 23 MR. UDICK: None from the Plaintiff, Your Honor. 05:05:16 24 MR. LERNER: None from Defendants. 05:05:18 25 THE COURT: Turning then to Page 2, are there

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objections here from either party?
05:05:20
         1
05:05:22
         2
                    MR. UDICK: None from the Plaintiff.
05:05:23
                    MR. LERNER: Not from Defendants.
         3
                    THE COURT: Page 3, are there objections from
05:05:24
         4
            either party?
05:05:27
        5
05:05:28
                    MR. UDICK: None from the Plaintiff.
         6
        7
                    MR. LERNER: None from Defendants.
05:05:29
                    THE COURT: Turning to Page 4, are there
05:05:31
         8
05:05:35
            objections here from either party?
       9
                    MR. UDICK: None from the Plaintiff.
05:05:37
        10
05:05:38
       11
                    MR. LERNER: None from Defendants.
       12
05:05:40
                    THE COURT: Turning then to Page 5, are there
05:05:52
       13
           objections here from either party?
                    MR. UDICK: None from the Plaintiff.
05:05:57
       14
                    MR. LERNER: Not from the Defendants.
05:05:58
       15
                    THE COURT: Turning then to Page 6, are there
05:05:59
       16
            objections here from either party?
05:06:03
       17
       18
                    MR. UDICK: Nothing from the Plaintiff.
05:06:06
                    MR. LERNER: None from Defendants.
05:06:07
       19
05:06:10 20
                    THE COURT: All right. Page 7, are there
            objections from either party?
05:06:12
       21
05:06:13
       22
                    MR. UDICK: None from the Plaintiff.
05:06:14
       23
                    MR. LERNER: None from Defendants.
05:06:16 24
                    THE COURT: Turning next to Page 8, are there
05:06:21 25
           objections from either party?
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MR. UDICK: Your Honor, technically objection.
05:06:23
         1
            had notice of a typographical error that was certainly a
05:06:24
         2
            result of the parties here and not the Court's more
05:06:31
         3
            diligent staff. It is the --
05:06:33
                    THE COURT: Point that out to me, please.
05:06:33
         5
05:06:35
                    MR. UDICK: -- fourth paragraph. It says "the
         6
            validity of the '388," and it should be the '338.
        7
05:06:37
                    THE COURT: Yes, it should. Thank you. I'll make
05:06:41
         8
05:06:44
            that typographical correction -- I'll change that
05:06:47
        10
            typographical correction.
05:06:50
                     Is there anything else from either Plaintiff or
        11
            Defendant on Page 8 of the final jury instructions?
05:06:51
        12
05:06:51
        13
                    MR. UDICK: Not for the Plaintiff, Your Honor.
                    MR. LERNER: Nothing from Defendants.
05:06:53 14
05:06:54
       15
                    THE COURT: All right. Next is Page 9, is there
            objection here from either party?
05:06:56
       16
                    MR. UDICK: Not from the Plaintiff.
05:06:57
       17
                    MR. LERNER: Not from Defendants.
05:06:59
       18
                    THE COURT: Page 10, is there objection from
05:07:00 19
05:07:03 20
            either party?
05:07:04 21
                    MR. UDICK: No, Your Honor, not from Plaintiff.
                    MR. LERNER: Not from Defendants.
05:07:07 22
05:07:08 23
                    THE COURT: Page 11, is there objection from
05:07:11 24 either party?
05:07:12 25
                   MR. UDICK: Not from the Plaintiff.
```

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MR. LERNER: Not from Defendants.
05:07:14
         1
05:07:16
                    THE COURT: Page 12, is there objection from
         2
            either party?
05:07:19
         3
                    MR. UDICK: None from the Plaintiff.
05:07:20
         4
                    MR. LERNER: None from Defendants.
05:07:21
         5
05:07:23
                    THE COURT: Page 13, is there objection from
         6
        7
            either party?
05:07:26
                    MR. UDICK: None from the Plaintiff.
05:07:27
         8
                    MR. LERNER: There is an objection from
05:07:28
           Defendants, Your Honor.
05:07:30
       10
        11
                    THE COURT: Please state your objection.
05:07:31
       12
05:07:32
                    MR. LERNER: In the paragraph with the No. 2 that
           begins "SDC and SEC took action during the time the
05:07:36
       13
            asserted patents were in force intending infringing acts by
05:07:40
       14
            SEA," we're concerned that's not a correct statement of
05:07:44
       15
            law. We think it needs to be clarified that the intent is
05:07:47
       16
            to cause infringement, not an intent to cause acts that
05:07:50
       17
05:07:54
       18
           happen to be infringing.
       19
                     THE COURT: Do you have a proposed modification?
05:07:56
05:08:11
       20
            Intending to cause infringement by SEA?
05:08:13 21
                    MR. LERNER: I think that would work, Your Honor.
05:08:15
       22
                    THE COURT: Would Plaintiff have an objection to
05:08:16 23
           that modification?
05:08:17 24
                    MR. UDICK: Your Honor, we would.
05:08:21 25
                    THE COURT: What would your objection be?
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MR. UDICK: I believe that's still -- I believe
05:08:24
         1
05:08:26
            the verb -- the law is correctly stated in 2. It is
         2
05:08:32
            their -- it is the infringing acts, and the concern here
         3
            could be among -- if it's just infringement, it might be a
05:08:35
            product versus infringing acts. It could be an action,
05:08:39
         5
05:08:45
            importing, for example.
        7
                    THE COURT: Well, the preceding Paragraph 1 says
05:08:45
            "alleged infringing acts." So that -- 2 is consistent with
05:09:01
         8
05:09:05
            the use of the word "acts."
        9
                    MR. UDICK: And, Your Honor, the use of the word
05:09:22
        10
            "acts" carries through that paragraph, as well, so the --
05:09:24
        11
        12
05:09:27
            yeah.
05:09:28
        13
                    MR. LERNER: Right. The issue is the distinction
            the law draws between intending to cause something that --
05:09:30
       14
05:09:35
        15
            intending to cause infringement and intending to cause an
            action that happens to infringe without intending it to be
05:09:37
        16
        17
            infringing. And that would be the specific intent
05:09:40
            requirement for inducement.
05:09:46
       18
                     THE COURT: All right. In light of this
05:09:49
        19
05:09:57
        20
            discussion, I'm going to change Subparagraph 2 -- or this
        21
            paragraph marked with 2 in parentheses to read: SDC and
05:10:05
05:10:11
        22
            SEC took action during the time the asserted patents were
05:10:15
       23
            in force intending to cause infringing acts by SEA.
```

05:10:19 24 Is there objection to that from Plaintiff?
05:10:21 25 MR. UDICK: None from the Plaintiff.

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THE COURT: Is there objection to that from the
05:10:23
         1
05:10:25
           Defendant?
         2
                    MR. LERNER: Your Honor, I think it still leaves
05:10:25
         3
            the same ambiguity, unfortunately.
05:10:28
        4
                     THE COURT: I thought you told me, Mr. Lerner,
05:10:32
         5
05:10:34
            that would be satisfactory. Did I misunderstand you?
        7
                    MR. LERNER: I may not have been articulate.
05:10:37
05:10:40
                    THE COURT: If you were writing it, how would you
         8
05:10:42
            write it, counsel?
        9
                    MR. LERNER: Took action during the time the
05:10:44
        10
        11
            asserted patents were in force intending to cause
05:10:51
05:10:53
       12
            infringement by SEA.
05:11:00
       13
                    THE COURT: So the difference is between intending
            to cause infringing acts, as opposed to intending to cause
05:11:03
       14
05:11:06
       15
            infringement?
                    MR. LERNER: It is. And I understand, Your Honor,
05:11:07
       16
            it's a subtle difference, but I think it would be clearer
05:11:10
       17
            and more consonant with the legal standard.
05:11:14
       18
                     THE COURT: All right. I'm going to overrule that
05:11:20
       19
05:11:23
       20
            objection by the Defendant, and I will leave it as stated,
       21
            which I've modified slightly from the form you have before
05:11:28
05:11:33 22
            you now.
05:11:36 23
                    Again, this portion of paragraph marked 2 on
05:11:40 24
            Page 13 will read: SDC and SEC took action during the time
05:11:46 25
            the asserted patents were in force intending to cause
```

05:11:48	1	infringing acts by SEA.
05:11:51	2	Are there other objections on Page 13?
05:11:55	3	MR. LERNER: None from Defendants.
05:11:56	4	MR. UDICK: And none from Plaintiff.
05:11:57	5	THE COURT: All right. Then let's move forward to
05:11:59	6	Page 14. Are there objections here from either party?
05:12:02	7	MR. UDICK: None from the Plaintiff.
05:12:03	8	MR. LERNER: There is one objection from
05:12:05	9	Defendants to the third paragraph. To the inclusion of "if
05:12:14	10	the Defendant acted in reckless disregard of or with
05:12:19	11	deliberate indifference to Solas's patent rights," which we
05:12:22	12	believe does not it goes beyond it does not impose
05:12:30	13	the requirement for willful infringement. Willful
05:12:32	14	infringement requires more than reckless disregard of or
05:12:38	15	deliberate indifference to patent rights.
05:12:39	16	THE COURT: All right. That objection is
05:12:43	17	overruled.
05:12:44	18	Is there anything further on Page 14?
05:12:47	19	MR. LERNER: No, Your Honor.
05:12:47	20	MR. UDICK: And none from the Plaintiff.
05:12:49	21	THE COURT: Moving then to Page 15, is there
05:12:52	22	objection here from either party?
05:12:54	23	MR. UDICK: None from the Plaintiffs, Your Honor.
05:12:55	24	MR. LERNER: One from Defendants, Your Honor.
05:12:58	25	It's to the omission of an instruction that the jury should

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consider whether prior art has been presented which was not
05:13:01
         1
05:13:04
            before the Patent and Trademark Office.
         2
                     THE COURT: It's my understanding that that issue
05:13:10
         3
            is addressed in these instructions, but if you want to
05:13:13
         4
            lodge an objection as to Page 15 specifically, that's fine.
05:13:17
         5
05:13:21
                    MR. LERNER: Thank you, Your Honor.
         6
         7
                    THE COURT: That objection is overruled.
05:13:21
                    Anything else on Page 15 from either party?
05:13:24
         8
                    MR. UDICK: None from the Plaintiff.
05:13:26
         9
                    MR. LERNER: Not from Defendants.
05:13:28
       10
05:13:29
                    THE COURT: All right. Next is Page 16. Is there
        11
05:13:32
       12
            any objection here from either party?
                    MR. UDICK: None from the Plaintiffs.
05:13:35
       13
                    MR. LERNER: Nothing from Defendants.
05:13:36
       14
05:13:37
       15
                    THE COURT:
                                 Turning then to Page 17, is there
            objection here from either party?
05:13:40
       16
                    MR. UDICK: None from the Plaintiff.
        17
05:13:41
                    MR. LERNER: There is an objection from Defendants
05:13:42
       18
            to the instruction as to the evidence for establishing
05:13:45
       19
05:13:49
       20
            earlier conception and reduction to practice, and
            specifically to the instructions not clarifying that the
05:13:54
        21
05:14:01
        22
            independent corroboration must be documents that are
05:14:04
       23
            independent of the inventor and not dependent on the
05:14:07
       24
            inventor's testimony.
05:14:09 25
                    THE COURT: Can you call the Court's attention to
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a specific statement or group of words on Page 17 that you
05:14:11
         1
           believe are flawed in some way?
05:14:15
                    MR. LERNER: I believe it would be in the second
05:14:18
         3
            full paragraph, the last sentence, "circumstantial evidence
05:14:24
         4
            of an independent nature, as well as testimony from someone
05:14:28
05:14:31
            other than the inventors, may also be considered."
         7
                    And then in the next paragraph, the second
05:14:42
            sentence -- I'm sorry, "in deciding whether the inventor's
05:14:44
05:14:54
            testimony has been sufficiently corroborated, you must" --
            I think it's -- it's the circumstantial evidence without
05:14:57
        10
05:15:02
            the clarification that what's in the independent nature is
        11
       12
            documents that are not derived from the inventor or based
05:15:08
05:15:10
       13
            on the inventor's testimony.
                     THE COURT: All right. To the extent I understand
05:15:12
        14
05:15:22
       15
           your objection, I'm going to overrule it.
                     I believe that the concept of reduction to
05:15:24
       16
           practice here is adequately addressed by the language
05:15:26
       17
            included in the Court's instruction.
05:15:31
       18
                     Is there anything further from either party on
05:15:33
       19
05:15:36 20
           Page 17?
                    MR. UDICK: None from the Plaintiff.
05:15:38
       21
                    MR. LERNER: Not from Defendants.
05:15:39
       22
05:15:40 23
                    THE COURT: Then we'll turn to Page 18. Let me
05:15:43 24
           ask if there's objection here from either party?
05:15:45 25
                    MR. UDICK: None from the Plaintiff.
```

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MR. LERNER: None from Defendants.
05:15:46
         1
05:15:48
                    THE COURT: Page 19, is there objection from
         2
            either party?
05:15:51
         3
                    MR. UDICK: None from the Plaintiff.
05:15:52
         4
                    MR. LERNER: None from Defendants.
05:15:53
         5
05:15:54
                    THE COURT: Page 20, is there objection from
         6
        7
            either party?
05:15:58
                    MR. UDICK: Not from the Plaintiff.
05:15:59
         8
05:16:01
                    MR. LERNER: None from the Defendants.
         9
                    THE COURT: Turning to Page 21, is there objection
05:16:03
       10
05:16:05
          here from either party?
        11
05:16:07 12
                    MR. UDICK: None from the Plaintiff.
                    MR. LERNER: None from Defendants.
05:16:08
       13
                    THE COURT: Turning then to Page 22, is there
05:16:09
       14
           objection here from either party?
05:16:12
       15
       16
                    MR. UDICK: None from the Plaintiff.
05:16:14
                    MR. LERNER: None from Defendants.
05:16:15
       17
                    THE COURT: Turning to Page 23, is there objection
05:16:16
       18
            from either party?
05:16:20
       19
05:16:21
       20
                    MR. UDICK: None from the Plaintiff.
                    MR. LERNER: None from Defendants.
05:16:22
       21
05:16:24
       22
                    THE COURT: Turning to Page 24, is there objection
05:16:26
       23 here from either party?
                    MR. UDICK: None from the Plaintiff.
05:16:28 24
05:16:29 25
                    MR. LERNER: None from Defendants.
```

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Turning to Page 25, is there objection
05:16:32
         1
                     THE COURT:
           here from either party?
05:16:35
         2
                    MR. UDICK: None from the Plaintiff.
05:16:36
         3
05:16:37
                    MR. LERNER: There is one from Defendants,
           Your Honor.
05:16:39
         5
05:16:39
                    THE COURT: State your objection.
         6
         7
                    MR. LERNER: In the last paragraph, it's the
05:16:40
           non-inclusion of an instruction on the entire market value
05:16:45
            rule. We believe the evidence has shown that the display
05:16:48
           module was a commercially-marketed product that itself has
05:16:52
        10
            multiple components. The accused touch sensors for the
05:16:56
        11
            '338 patent are a small part of that and, therefore, there
05:17:03
       12
            should be an instruction on the entire market value rule.
05:17:05
       13
                    THE COURT: That objection is overruled.
05:17:06
       14
05:17:08 15
                    Anything further on Page 25?
                    MR. LERNER: Not from Defendants.
05:17:11
       16
                    MR. UDICK: Not from Plaintiff, Your Honor.
05:17:12
       17
05:17:13
       18
                    And my colleague just passed up a reference to
            Page 18 that we just identified, and I don't know how you'd
05:17:16
       19
       20
05:17:19
            like us to address that.
05:17:21
        21
                    THE COURT: You're asking me to go back to
       22
           Page 18?
05:17:25
05:17:26
       23
                    MR. UDICK: Unfortunately, yes, Your Honor.
05:17:28 24
                    THE COURT: Let's finish the process we're
           involved in now. I don't want to invite both sides to
05:17:40 25
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revert to every page in the document. The process will
05:17:43
         1
            never end. Let's finish where we are, and I'll see if
05:17:47
            there's anything additional that either side wants to offer
05:17:51
         3
            or raise.
05:17:54
                     All right. Hearing nothing further with regard to
05:17:55
         5
            an objection related to anything on or omitted from
05:17:57
            Page 25, we'll turn to Page 26, and I'll ask if there is
        7
05:18:04
            objection here from either party.
05:18:09
         8
                    MR. UDICK: None from the Plaintiffs.
05:18:10
         9
                    MR. LERNER: None from the Defendants.
05:18:11
        10
05:18:13
        11
                    THE COURT: Page 27, is there objection?
       12
                    MR. UDICK: None from the Plaintiffs.
05:18:17
                    MR. LERNER: None from Defendants.
05:18:19
       13
                    THE COURT: Page 28, is there objection?
05:18:20
       14
                    MR. UDICK: None from the Plaintiff.
05:18:23
       15
                    MR. LERNER: None from the Defendants.
05:18:25
       16
                                 Page 29, is there objection?
05:18:27
        17
                    THE COURT:
                    MR. UDICK:
                                 None from the Plaintiff.
05:18:28
       18
                    MR. LERNER: None from the Defendants.
05:18:30
       19
        20
05:18:31
                    THE COURT: Page 30, is there objection?
                                 None from the Plaintiff.
05:18:33
        21
                    MR. UDICK:
        22
                    MR. LERNER: None from the Defendants.
05:18:35
05:18:37
       23
                    THE COURT: Page 31, is there objection?
05:18:44
       24
                    MR. UDICK: None from the Plaintiff.
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MR. LERNER: None from Defendants.

05:18:45 25

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THE COURT: Page 32, is there objection?
05:18:47
         1
                    MR. UDICK: None from the Plaintiff.
05:18:49
         2
                    MR. LERNER: None from Defendants.
05:18:50
         3
                    THE COURT: And I have a Page 33 that you may not
05:18:54
         4
            have, but I will just ask -- your pages end on 33 or 32?
05:18:58
05:19:06
         6
                    MR. UDICK:
                                33.
         7
                    MR. LERNER: 33.
05:19:07
                    THE COURT: All right. Then let's turn to 33
05:19:08
         8
05:19:10
            together. Is there any objection here on this last page?
        9
                    MR. UDICK: None from the Plaintiff.
05:19:12
        10
                    MR. LERNER: None from the Defendants.
05:19:14
        11
                    THE COURT: All right. I typically insert into my
05:19:16
        12
            copy of this a chart where I'm assisted in keeping
05:19:23
       13
            counsel's time as they present their closing arguments.
05:19:27
        14
05:19:30
       15
                    You don't have that in yours, and that bracketed
            chart for me to keep the time on sometimes causes the last
05:19:34
        16
            page or two to be different. That's why I asked that.
05:19:37
        17
                                                                      I'm
            satisfied we've covered the entirety of the document.
05:19:40
       18
                    Other than whatever it is Plaintiff has alluded to
05:19:42
        19
05:19:47
        20
            on Page 18, do either of you have any other objections to
            raise with regard to the final jury instructions?
05:19:51
        21
                    MR. UDICK: No, Your Honor, not for Plaintiffs.
05:19:54
        22
                    MR. LERNER: Not from Defendants.
05:19:57
       23
05:19:58
       24
                    THE COURT: All right. Then out of a desire to be
           complete and not overlook anything substantive, even though
05:20:03 25
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it may not have been timely urged, let's turn back to
05:20:07
         1
            Page 18, and let me ask Plaintiff what objection they may
05:20:11
05:20:16
            have here.
         3
                    MR. UDICK: Your Honor, in the fourth paragraph,
05:20:17
            and within that paragraph the sixth line, the line begins:
05:20:19
05:20:27
            Been disclosed either stated expressly or implied.
        7
                    We believe the standard there is inherently, and
05:20:31
            we just ask for a correction from "implied" to
05:20:34
            "inherently."
05:20:40
        9
                    THE COURT: All right. Anything further?
05:20:44
       10
05:21:00
       11
                    MR. UDICK: No, Your Honor.
       12
                    THE COURT: That objection is overruled.
05:21:01
05:21:03
       13
                    That will complete the final charge conference
            with regard to the final jury instructions or charge to the
05:21:05
       14
05:21:08
       15
            jury.
                    Let's turn our attention, counsel, to the verdict
05:21:08
       16
            form. You have before you, again, what is the most current
05:21:11
       17
            version of the verdict form with the benefit of the Court
05:21:17
       18
05:21:22
       19
            taking into account the input received during the informal
05:21:26
       20
            charge conference.
       21
05:21:27
                    The first page is the style of the case and
05:21:33 22
            caption. The second page are definitions. The third page
05:21:36 23
            are instructions. The first substantive question doesn't
05:21:41 24
            begin until Page 4.
05:21:43 25
                  Does either Plaintiff or Defendant have any
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objection to anything regarding Pages 1, 2, or 3?
05:21:45
         1
                    MR. UDICK: None from the Plaintiff, Your Honor.
05:21:50
         2
                    MR. LERNER: Not for Defendants.
05:21:52
         3
05:21:53
                    THE COURT: Then turning to Page 4 where
         4
            Question 1 is located, is there objection here from either
05:21:55
         5
            party?
05:21:58
                    MR. UDICK: None from the Plaintiff.
         7
05:21:58
                    MR. LERNER: We do object, Your Honor, to the
05:21:59
         8
            Question No. 1.
05:22:02
        9
                     THE COURT: State your objection.
05:22:04
        10
05:22:06
                    MR. LERNER: The objection is that it does not
        11
            distinguish among any of the patents. It does not
05:22:08
       12
05:22:14
        13
            distinguish among any of the entities. And we believe that
            both with the -- among the different claims, there are
05:22:20
       14
05:22:25
       15
            material differences among products that warrant separate
            questions as to those products.
05:22:29
        16
                    We've provided the Court with a grouping that we
05:22:32
        17
            would have proposed, which I can restate, but I wouldn't
05:22:33
       18
05:22:38
       19
            want to if it's unnecessary.
05:22:40
       20
                    THE COURT: Well, as I mentioned during the
            informal charge conference, Section 281 of the Patent Act
05:22:47
        21
        22
            makes it clear who is an infringer, not what device may be
05:22:51
05:23:00
       23
            an infringing device. We have discussed this. I'm aware
05:23:03
       24
            of the Defendants' position.
05:23:04 25
                    But your objection to Question 1 on Page 4 of the
```

```
1 | verdict form is overruled.
05:23:07
                    Let's turn to Page 5 where Question 2 is located
05:23:09
         2
            regarding the validity/invalidity questions -- or question,
05:23:12
            rather. Is there objection here from either party?
05:23:18
                    MR. UDICK: None from the Plaintiff, Your Honor.
05:23:20
         5
05:23:22
                    MR. LERNER: None from Defendants.
         6
        7
                    THE COURT: All right. Turning then to Page 6
05:23:23
            where Question 3 is located regarding willful infringement,
05:23:25
            is there any objection from either party?
05:23:29
                    MR. UDICK: None from the Plaintiff, Your Honor.
05:23:32
        10
       11
                    MR. LERNER: Defendants do object, Your Honor, to
05:23:34
            the reference to Samsung as opposed to the individual
05:23:38
       12
05:23:41
        13
            entities separately.
                    THE COURT: All right. Anything further,
05:23:43
       14
           Mr. Lerner?
05:23:44
       15
                    MR. LERNER: No, Your Honor, that's it.
05:23:49
       16
                    THE COURT: That objection is overruled.
05:23:50
       17
                    Turn to Page 7, Question 4A is located there.
       18
05:23:51
                                                                      Ιs
            there objection here from either party?
05:23:57
       19
       20
                    MR. UDICK: None from the Plaintiffs.
05:23:59
                    THE COURT: Any objection from Defendants?
05:24:06
       21
                    MR. LERNER: Not from Defendants.
05:24:08
       22
05:24:09
       23
                    THE COURT: Turning then to Page 8 where Question
05:24:12
       24
            4B is located, is there a question -- is there objection
            from either party here?
05:24:15 25
```

MR. UDICK: None from the Plaintiff. 05:24:17 1 MR. LERNER: Not from Defendants. 05:24:18 2 THE COURT: All right. Page 9 is the final page 05:24:19 3 calling for the date and signature by the jury foreperson. 05:24:23 4 Is there any objection to the final page, Page 9? 05:24:27 5 05:24:31 MR. UDICK: Not from the Plaintiffs, Your Honor. 6 MR. LERNER: Not from the Defendants. 7 05:24:33 05:24:34 THE COURT: All right. Thank you, counsel. 8 will complete the formal charge conference with regard to 05:24:36 the verdict form, and it will complete the formal charge 05:24:40 10 conference for this case. 05:24:44 11 As I mentioned to you earlier, it's the Court's 05:24:45 12 05:24:48 13 practice and it's my intention in this case, I'll make the one substantive change that we talked about with regard to 05:24:52 14 05:24:56 15 the charge, and I will produce seven final copies in written, hard-copy form of the charge, together with one 05:25:03 16 clean copy of the verdict form. 05:25:09 17 And those documents collectively will be given by 05:25:10 18 the court to the Court Security Officer at the time I 05:25:13 19 05:25:17 20 instruct the jury to retire and deliberate, with the instruction to the Court Security Officer to deliver those 05:25:20 21 items to the jury in the jury room. 05:25:23 22 05:25:24 23 I will tell the jury as a part of my instructions 05:25:28 24 that they will each receive their own written copy of these 05:25:31 25 instructions. I do that because I want to encourage their

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most closely directed attention to my verbal instructions
05:25:35
         1
            and not detract by them feeling compelled to take notes or
05:25:41
            otherwise do something other than give me their undivided
05:25:46
         3
            attention.
05:25:49
                    All right. As I indicated earlier, I intend to be
05:25:49
         5
           ready to go at 8:00 o'clock in the morning.
05:25:55
                    Is there anything either Plaintiff or Defendant is
        7
05:25:57
            aware of that should be considered by the Court before we
05:26:00
05:26:03
           recess until that time tomorrow?
                    MR. UDICK: Nothing more from the Plaintiff,
05:26:06
       10
05:26:07
       11 Your Honor.
                    MR. LERNER: Nothing from Defendants, Your Honor.
05:26:07
       12
                    THE COURT: All right. Can I get -- if you are --
05:26:09
       13
            I assume you all know by now, can I get, for my
05:26:13
       14
05:26:17
       15
            information, a representation of who's going to present
            closing arguments from each side?
05:26:21
       16
                    MR. FENSTER: Yes, Your Honor. As with opening,
05:26:23
       17
           the closing will be delivered between myself and Mr. Ward.
05:26:25
       18
                    THE COURT: And you understand you're required to
05:26:28
       19
05:26:30 20
           use at least 20 minutes in your first opening?
                    MR. FENSTER: Understood, Your Honor.
05:26:33 21
05:26:34
       22
                    THE COURT: All right. What about closing
05:26:36 23
           arguments for Defendants?
05:26:37 24
                    MR. LERNER: Mr. Haslam will present closing
           arguments for Defendants.
05:26:39 25
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05:26:40
                     THE COURT: All right. Thank you, counsel.
         1
05:26:43
         2
                     You are excused until Monday morning. And the
05:26:45
         3
            Court stands in recess.
                     COURT SECURITY OFFICER: All rise.
05:26:48
         4
                     (Recess.)
05:26:49
         5
         6
         7
         8
                                   CERTIFICATION
         9
        10
                     I HEREBY CERTIFY that the foregoing is a true and
        11
            correct transcript from the stenographic notes of the
        12
            proceedings in the above-entitled matter to the best of my
        13
            ability.
        14
        15
        16
            /S/ Shelly Holmes
                                                      3/5/2021
            SHELLY HOLMES, CSR, TCRR
                                                      Date
        17
            FEDERAL OFFICIAL REPORTER
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